

Appendix Tables

Appendix 1—World's leading food manufacturing firms

Rank based on 2002 food sales	Company name	Country of registry	Packaged food share of firm's total sales
			<i>Percent</i>
1	Nestlé	Switzerland	51.7
2	Kraft Foods	USA	30.4
3	Unilever	UK/Netherlands	50.2
4	PepsiCo	USA	61.2
5	Danone	France	73.9
6	Mars	USA	50.4
7	Kellogg	USA	97.7
8	ConAgra Foods	USA	81.0
9	Heinz Co.	USA	58.2
10	Campbell Soup	USA	90.4
11	General Mills	USA	87.1
12	Dean Foods	USA	100.0
13	Hershey Foods	USA	99.0
14	Parmalat	Italy	66.3
15	Cadbury Schweppes	UK	43.9
16	Ferrero SpA	Italy	100.0
17	Bimbo	Mexico	96.0
18	Meiji Dairies Corp.	Japan	86.6
19	Morinaga Milk Industry	Japan	na
20	Sara Lee	USA	28.6
21	Yamazaki Baking Co.	Japan	92.9
22	Lotte Group	South Korea	100.0
23	Wrigley Jr. Co.	USA	100.0
24	Arla Foods Amba	Denmark	94.2
25	Snow Brand Milk Products	Japan	90.0
26	Sodiaal SA	France	89.3
27	Pfizer Inc.	USA	6.3
28	George Weston Ltd.	Australia	na
29	Nissin Food Products Co.	Japan	100.0
30	Barilla G. R Flli SpA	Italy	100.0
31	Interstate Bakeries Corp.	USA	100.0
32	Procter & Gamble Co.	USA	10.5
33	Bristol-Myers Squibb Co.	USA	9.8
34	Lactalis/Groupe	France	85.5
35	Ezaki Glico Co Ltd.	Japan	na
36	Fonterra Co-operative Group	New Zealand	40.1
37	Hormel Foods Corp.	USA	79.3
38	United Biscuits (Holding) Plc.	Belgium	na
39	Ajinomoto Co. Inc.	Japan	na
40	Bongrain SA	France	na
41	Abbott Laboratories Inc.	USA	7.1
42	Perfetti Van Melle Group	Italy	100.0
43	Orkla Group	Norway	28.8
44	Morinaga & Co.	Japan	na
45	Del Monte Foods Co.	USA	78.6
46	Friesland Coberco Dairy Foods	Netherlands	na
47	Tine Norske Meierier BA	Norway	na
48	Meiji Seika Kaisha Ltd.	Japan	65.4
49	SanCor Cooperatives Unidas	Argentina	na
50	Ting Hsin International Group	China	na

Note: na = not available.

Source: Euromonitor, 2003.

Appendix 2—Leading packaged food manufacturers by country

Country	Firm 1	Firm 2	Firm 3	Firm 4
Argentina	Danone	SanCor Cooperative	Nestlé	Ancor
Australia	Nestlé	Goodman Fielder	Cadbury Schweppes	Campbell Soup
Austria	Unilever	Benalandmilch	Kraft Foods	Ferrero
Belgium	Danone	Unilever	Nestlé	Kraft Foods
Brazil	Nestlé	Unilever	Parmalat	Danone
Bulgaria	Obedinena	Kraft Foods	Boni Oborot	Nestlé
Canada	Kraft Foods	Saputo	Maple Leaf Foods	Parmalat
Chile	Nestlé	Soprole	Unilever	Empresas Carozzi
China	Ting Hsin	Uni-President	Long Fong	Hai Pa Wang
Colombia	Alpina	Nestlé	Parmalat	Productos Naturales
Czech Republic	Nestlé	Hame	Danone	Unilever
Denmark	Arla Foods Amba	Danish Crown Amba	Unilever	Toms Fabrikker
Egypt	Nestlé	Cadbury Schweppes	Salvala	Hayed Saeed
Finland	Valio Oy	Fazer Oy	Ingman Foods	Unilever
France	Danone	Nestlé	Lactilis	Unilever
Germany	Unilever	Nestlé	Ferrero	Kraft Foods
Greece	Philippou	Chipita	Unilever	Friesland Coberco
Hong Kong	Nestlé	Garden	Golden Resources	Nissen
Hungary	Pick Szeged	Unilever	Friesland Coberco	Parmalat
India	Gujarat Cooperative	Unilever	Danone	GlaxoSmithKline
Indonesia	Indofood Sukes	Nestlé	Unilever	Friesland Coberco
Ireland	Unilever	Glanbia	Cadbury Schweppes	Kerry
Israel	Tnuva Central Co-op	Nestlé	Vadash	Strauss-Elite
Italy	Barilla	Unilever	Nestlé	Ferrero
Japan	Meiji Dairies	Morinaga	Yamazki Baking	Snow Brand Milk
Malaysia	Nestlé	Friesland Coberco	Jasmine Food	Yep Hiap Seng
Mexico	PepsiCo	Bimbo	Nestlé	Ganaderos
Morocco	Centrale Laitier	Montedison	Indusalim	Margarinerie
Netherlands	Unilever	Campina Mekunia	Friesland Coberco	United Biscuits
New Zealand	Fonterra	Goodman Fielder	Heinz	Danone
Norway	Tine Norske Meirerier	Orkla	Kraft Foods	Nestlé
Philippines	Nestlé	San Miguel	JG Summit	Unilever
Poland	Unilever	Danone	Nestlé	Cadbury Schweppes
Portugal	Unilever	Nestlé	Fonterra	Nutrinvest
Romania	Napolact	Topway	Prodlacta	Kraft Foods
Russia	Cherkizovo	Nestlé	Wimm Bill Dann	Babayevsky
Saudi Arabia	Nestlé	Al Marai	Danone	Abdul-Kadir
Singapore	QAF	Nestlé	Faser Neavel	Kraft Foods
Slovakia	Nom Ag	Henkel	Nestlé	Kraft Foods
South Africa	Tiger Brands	Unilever	Nestlé	Danone
South Korea	Lotte	Nong Shim	Namyang Dairy	Cheil Jedang
Spain	Danone	Nestlé	Sos Arana	Unilever
Sweden	Arla Foods Amba	Orkla	Unilever	Spira AB
Switzerland	Migros	Nestlé	Unilever	Chocoladefabriken
Taiwan	Uni-President	Wei Chuan Foods	I-Mei Foods	Kraft Foods
Thailand	Nestlé	Saha Pathana	Friesland Coberco	Unilever
Turkey	Ulker Gida	Unilever	Nestlé	Eti Gida
Ukraine	Shepetovsky	Cherkasskaya	Keivsky	Kamenents
United Kingdom	Unilever	Cadbury Schweppes	Mars	Nestlé
United States	Kraft Foods	PepsiCo	ConAgra	Dean Foods
Venezuela	Empresas Polar	Cargil	Parmalat	Kraft Foods
Vietnam	Haihaco	Kinh Do	Generics	Vietnam Dairy

Source: Euromonitor, 2003.