



Economic  
Research  
Service

Situation and  
Outlook

SSS-M-298

June 18, 2013

# Sugar and Sweeteners Outlook

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## NAFTA and World Sugar June 2013

The next release is  
July 17, 2013

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Approved by the  
World Agricultural  
Outlook Board.

On May 23, 2013, the U.S. Department of Agriculture (USDA) released the World Production, Supply and Distribution (PSD) for centrifugal sugar. Included in the May 2013 sugar PSD were new supply and use estimates for the 2012/13 marketing year, first projections of supply and use for 2013/14, and some revisions to older data. The USDA estimates 2012/13 world sugar in surplus at 10.110 million metric tons raw value (MTRV) and projects a smaller 2013/14 surplus of 6.707 million MTRV. World stocks-to-use are estimated at 23.4 percent in 2012/13 and projected at 22.7 percent in 2013/14. World stocks-to-use have averaged 23.8 percent since 1989/90 but only 20.0 percent in the 4 years prior to 2012/13. World exports are projected in 2013/14 to increase substantially by 2.255 million (MTRV) to 59.191 million MTRV. Exports from Brazil are expected to grow 1.650 million MTRV to 29.300 million MTRV.

Each year the *Sugar and Sweetener Outlook* of the Economic Research Service (ERS) makes calendar year estimates of total sweetener deliveries that are available for food and beverage consumption by U.S. consumers. U.S. deliveries of total sweeteners for human food and beverage use for 2012 are estimated at 20.350 million tons, slightly higher than 2011 deliveries of 20.320 million tons. Neither refined sugar deliveries nor high fructose corn syrup (HFCS) deliveries changed that much from the previous year. On a per capita basis, U.S. sweetener deliveries for 2012 were 129.5 pounds, down 0.7 pounds from 2011 and down 19.7 pounds from the 149.2 pounds in 2000. After adjusting for food losses prior to consumption, per capita sugar consumption (intake) for 2012 is estimated at 41.3 pounds, the same as last year. HFCS per capita consumption is estimated at 27.1 pounds, down 0.3 pounds from 2011 and down 9.7 pounds, or 26.4 percent, since 2000.

On June 12, 2013, the USDA released its latest estimate/projection of 2012/13 and 2013/14 sugar supply and use for the United States and Mexico in the *World Agricultural Supply and Demand Estimates*. 2012/13 Mexico sugar production is estimated at 6.840 million mt, a large 625,000 mt increase from May, based on an increased harvested area estimate and better than expected yields. 2012/13 exports are increased by 100,000 mt to 1.718 million mt. All of the increase is expected to go the U.S. market. The remainder of the supply

increase augments ending stocks and is expected to lead to strong exports to the United States in first quarter (October – December) of 2013/14. Overall 2013/14 sugar exports are forecast at 1.937 million mt, with all but 110,000 mt going to the U.S. market. 2013/14 ending stocks are projected at 1.172 million mt. The implied stocks-to-consumption ratio is 27.5 percent, far above the 22.0 percent level traditionally considered to be optimal.

All changes to the U.S. sugar supply and use balance are through changes in imports. In 2012/13, imports from Mexico are estimated at 117,000 short tons, raw value (STRV) higher than last month. Low returns to exporting to the U.S. market are expected to decrease tariff-rate quota (TRQ) imports by 54,000 STRV. 2012/13 ending stocks increase by 63,000 STRV to 2.231 million STRV, implying a stocks-to-use ratio of 19.0 percent. The primary effect of the 2012/13 increase in Mexico's sugar exportable surplus is to increase U.S. imports in early 2013/14. Imports from all sources are forecast at 3.810 million STRV and ending stocks are forecast at 2.680 million STRV. The implied 2013/14 stocks-to-use-ratio is a high 22.4 percent.

## World Sugar

On May 23, 2013, the U.S. Department of Agriculture (USDA) released the World Production, Supply, and Distribution (PSD) for centrifugal sugar. Included in the May 2013 sugar PSD were new supply and use estimates for the 2012/13 marketing year, first projections of supply and use for 2013/14, and some revisions to older data. The USDA bases most of its estimates and projections on information contained in various Sugar Annuals published through the Global Agricultural Information Network (GAIN) of USDA's Foreign Agricultural Service (FAS).<sup>1</sup> These reports for major sugar-producing and consuming countries were reviewed in last month's *Sugar and Sweetener Outlook*, and summaries are provided below.

Table 1 shows supply sources (beginning stocks, production, and imports) and use (exports, domestic consumption, and ending stocks) for major countries and aggregate regions. World exports are projected in 2013/14 to increase substantially by 2.255 million metric tons raw value (MTRV) to 59.191 million MTRV. Exports from Brazil are expected to grow 1.650 million MTRV to 29.300 million MTRV. Brazil sugarcane production is expected to rise by 8.3 percent, but a smaller proportion of the crop—48 percent compared with 50 percent in 2012/13—is forecast to be used for producing sugar instead of ethanol due to lower returns from exporting sugar. Nonetheless, sugar production is projected 4.7 percent higher than last year, up to 40.4 million MTRV, due to the larger sugarcane crop.

Sugar production in India for 2013/14 is projected at 25.3 million MTRV. Although production is down 7.7 percent relative to 2012/13, it is still much higher than the low point of the last sugar cycle, when production was only 15.95 million MTRV in 2008/09. India is forecast to import 1.5 million MTRV in 2013/14, while exporting as much as 600,000 MTRV. Ending stocks are projected at 9.75 million MTRV, equal to 4.5 months of consumption.

Sugar production in Thailand is expected to recover from 2012/13 drought conditions by 600,000 MTRV to a total of 10.5 million MTRV. Exports are projected at 8.5 million MTRV, up 500,000 MTRV from 2012/13. Exports only 5 years ago were less than 5 million MTRV.

Other major sugar exporters are expected to contribute to overall export supply expansion in 2013/14. Production in both Australia and South Africa continue recovering from the extreme weather conditions experienced in 2010/11 and 2011/12—excessive rainfall and cyclone damage in Australia and extreme dryness in South Africa. Australian exports are expected to rise 300,000 MTRV from last year to 3.4 million MTRV. South African exports are expected to rise to 500,000 MTRV, up from last year's 400,000 MTRV and up from only 272,000 MTRV in 2011/12.

Guatemala is expected to export 1.655 million MTRV, up 15,000 MTRV, and Colombia is expected to export 880,000 MTRV, up 60,000 MTRV. Colombian sugar production has finally recovered from the excessively wet conditions of 2009-11 but still faces increased competition from ethanol production from the underlying sugarcane crop.

Russia is expected to increase sugar imports by 330,000 MTRV to 1.03 million MTRV. This increase partially offsets a small expected decline in production but should also allow consumption to expand by 200,000 MTRV to 5.715 million MTRV. Russian sugar imports are only 45 percent of their value in the period 2008/09 through 2010/11. China is forecast to import 2.6 million MTRV in 2013/14, enough to allow consumption to increase 1.204 million MTRV to 16.604 million MTRV while keeping ending stocks at about the same level as in 2012/13.

The European Union (EU) is forecast to import 3.8 million MTRV in 2013/14, about the same as estimated for 2012/13. Most imports come from traditional developing-country suppliers covered under European Partnership Agreements and under the Everything-But-Arms agreement. Significant imports enter under

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<sup>1</sup> [http://gain.fas.usda.gov/Lists/Advanced%20Search/All Items.aspx](http://gain.fas.usda.gov/Lists/Advanced%20Search/All%20Items.aspx)

Table 1 -- World sugar production, supply, and distribution

|                        |                        | 2008/09                      | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 |
|------------------------|------------------------|------------------------------|---------|---------|---------|---------|---------|
|                        |                        | 1,000 metric tons, raw value |         |         |         |         |         |
| <b>North America</b>   |                        |                              |         |         |         |         |         |
| Canada                 | Beginning stocks       | 206                          | 203     | 200     | 235     | 253     | 260     |
|                        | Total sugar production | 61                           | 70      | 94      | 130     | 130     | 125     |
|                        | Total imports          | 1,255                        | 1,114   | 1,135   | 1,103   | 1,167   | 1,195   |
|                        | Total supply           | 1,522                        | 1,387   | 1,429   | 1,468   | 1,550   | 1,580   |
|                        | Total exports          | 93                           | 37      | 89      | 83      | 46      | 45      |
|                        | Total use              | 1,226                        | 1,150   | 1,105   | 1,132   | 1,244   | 1,275   |
|                        | Ending stocks          | 203                          | 200     | 235     | 253     | 260     | 260     |
| Mexico                 | Beginning stocks       | 1,975                        | 623     | 973     | 806     | 1,024   | 1,230   |
|                        | Total sugar production | 5,260                        | 5,115   | 5,495   | 5,351   | 6,588   | 6,240   |
|                        | Total imports          | 160                          | 861     | 306     | 505     | 145     | 145     |
|                        | Total supply           | 7,395                        | 6,599   | 6,774   | 6,662   | 7,757   | 7,615   |
|                        | Total exports          | 1,378                        | 751     | 1,557   | 985     | 1,715   | 1,610   |
|                        | Total use              | 5,394                        | 4,875   | 4,411   | 4,653   | 4,812   | 4,876   |
|                        | Ending stocks          | 623                          | 973     | 806     | 1,024   | 1,230   | 1,129   |
| United States          | Beginning stocks       | 1,510                        | 1,392   | 1,359   | 1,250   | 1,801   | 1,967   |
|                        | Total sugar production | 6,833                        | 7,224   | 7,104   | 7,700   | 8,179   | 7,787   |
|                        | Total imports          | 2,796                        | 3,010   | 3,391   | 3,294   | 2,633   | 3,119   |
|                        | Total supply           | 11,139                       | 11,626  | 11,854  | 12,244  | 12,613  | 12,873  |
|                        | Total exports          | 123                          | 192     | 225     | 244     | 181     | 181     |
|                        | Total use              | 9,624                        | 10,075  | 10,379  | 10,199  | 10,465  | 10,655  |
|                        | Ending stocks          | 1,392                        | 1,359   | 1,250   | 1,801   | 1,967   | 2,037   |
| Total North America    | Beginning stocks       | 3,691                        | 2,218   | 2,532   | 2,291   | 3,078   | 3,457   |
|                        | Total sugar production | 12,154                       | 12,409  | 12,693  | 13,181  | 14,897  | 14,152  |
|                        | Total imports          | 4,211                        | 4,985   | 4,832   | 4,902   | 3,945   | 4,459   |
|                        | Total supply           | 20,056                       | 19,612  | 20,057  | 20,374  | 21,920  | 22,068  |
|                        | Total exports          | 1,594                        | 980     | 1,871   | 1,312   | 1,942   | 1,836   |
|                        | Total use              | 16,244                       | 16,100  | 15,895  | 15,984  | 16,521  | 16,806  |
|                        | Ending stocks          | 2,218                        | 2,532   | 2,291   | 3,078   | 3,457   | 3,426   |
| <b>Caribbean</b>       |                        |                              |         |         |         |         |         |
| Cuba                   | Beginning stocks       | 135                          | 102     | 114     | 59      | 109     | 149     |
|                        | Total sugar production | 1,340                        | 1,250   | 1,150   | 1,400   | 1,600   | 1,600   |
|                        | Total imports          | 23                           | 0       | 0       | 0       | 0       | 0       |
|                        | Total supply           | 1,498                        | 1,352   | 1,264   | 1,459   | 1,709   | 1,749   |
|                        | Total exports          | 727                          | 538     | 577     | 815     | 840     | 850     |
|                        | Total use              | 669                          | 700     | 628     | 535     | 720     | 749     |
|                        | Ending stocks          | 102                          | 114     | 59      | 109     | 149     | 150     |
| Dominican Republic     | Beginning stocks       | 35                           | 10      | 14      | 34      | 49      | 55      |
|                        | Total sugar production | 510                          | 520     | 510     | 553     | 565     | 550     |
|                        | Total imports          | 34                           | 77      | 49      | 49      | 48      | 40      |
|                        | Total supply           | 579                          | 607     | 573     | 636     | 662     | 645     |
|                        | Total exports          | 239                          | 261     | 204     | 207     | 227     | 222     |
|                        | Total use              | 330                          | 332     | 335     | 380     | 380     | 380     |
|                        | Ending stocks          | 10                           | 14      | 34      | 49      | 55      | 43      |
| Other Caribbean        | Beginning stocks       | 132                          | 132     | 142     | 128     | 123     | 128     |
|                        | Total sugar production | 189                          | 168     | 187     | 182     | 190     | 210     |
|                        | Total imports          | 457                          | 453     | 423     | 436     | 423     | 420     |
|                        | Total supply           | 778                          | 753     | 752     | 746     | 736     | 758     |
|                        | Total exports          | 170                          | 143     | 153     | 143     | 127     | 150     |
|                        | Total use              | 476                          | 468     | 471     | 480     | 481     | 480     |
|                        | Ending stocks          | 132                          | 142     | 128     | 123     | 128     | 128     |
| Total Caribbean        | Beginning stocks       | 302                          | 244     | 270     | 221     | 281     | 332     |
|                        | Total sugar production | 2,039                        | 1,938   | 1,847   | 2,135   | 2,355   | 2,360   |
|                        | Total imports          | 514                          | 530     | 472     | 485     | 471     | 460     |
|                        | Total supply           | 2,855                        | 2,712   | 2,589   | 2,841   | 3,107   | 3,152   |
|                        | Total exports          | 1,136                        | 942     | 934     | 1,165   | 1,194   | 1,222   |
|                        | Total use              | 1,475                        | 1,500   | 1,434   | 1,395   | 1,581   | 1,609   |
|                        | Ending stocks          | 244                          | 270     | 221     | 281     | 332     | 321     |
| <b>Central America</b> |                        |                              |         |         |         |         |         |
| Guatemala              | Beginning stocks       | 609                          | 592     | 382     | 127     | 257     | 430     |
|                        | Total sugar production | 2,381                        | 2,340   | 2,048   | 2,499   | 2,600   | 2,600   |
|                        | Total imports          | 0                            | 0       | 0       | 0       | 0       | 0       |
|                        | Total supply           | 2,990                        | 2,932   | 2,430   | 2,626   | 2,857   | 3,030   |
|                        | Total exports          | 1,654                        | 1,815   | 1,544   | 1,619   | 1,640   | 1,655   |
|                        | Total use              | 744                          | 735     | 759     | 750     | 787     | 797     |
|                        | Ending stocks          | 592                          | 382     | 127     | 257     | 430     | 578     |
| Other Central America  | Beginning stocks       | 440                          | 436     | 537     | 538     | 594     | 618     |
|                        | Total sugar production | 2,071                        | 2,194   | 2,128   | 2,462   | 2,637   | 2,697   |
|                        | Total imports          | 0                            | 138     | 0       | 0       | 0       | 0       |
|                        | Total supply           | 2,511                        | 2,768   | 2,665   | 3,000   | 3,231   | 3,315   |
|                        | Total exports          | 803                          | 1,050   | 967     | 1,146   | 1,301   | 1,370   |
|                        | Total use              | 1,272                        | 1,181   | 1,160   | 1,260   | 1,312   | 1,343   |
|                        | Ending stocks          | 436                          | 537     | 538     | 594     | 618     | 602     |

- Continued

Table 1 -- World sugar production, supply, and distribution

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|                                      |                        | 2008/09                      | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 |
|--------------------------------------|------------------------|------------------------------|---------|---------|---------|---------|---------|
|                                      |                        | 1,000 metric tons, raw value |         |         |         |         |         |
| <b>Total Central America</b>         | Beginning stocks       | 1,049                        | 1,028   | 919     | 665     | 851     | 1,048   |
|                                      | Total sugar production | 4,452                        | 4,534   | 4,176   | 4,961   | 5,237   | 5,297   |
|                                      | Total imports          | 0                            | 138     | 0       | 0       | 0       | 0       |
|                                      | Total supply           | 5,501                        | 5,700   | 5,095   | 5,626   | 6,088   | 6,345   |
|                                      | Total exports          | 2,457                        | 2,865   | 2,511   | 2,765   | 2,941   | 3,025   |
|                                      | Total use              | 2,016                        | 1,916   | 1,919   | 2,010   | 2,099   | 2,140   |
|                                      | Ending stocks          | 1,028                        | 919     | 665     | 851     | 1,048   | 1,180   |
| <b>South America</b>                 |                        |                              |         |         |         |         |         |
| <b>Brazil</b>                        | Beginning stocks       | 215                          | -1,135  | -835    | -285    | -285    | -535    |
|                                      | Total sugar production | 31,850                       | 36,400  | 38,350  | 36,150  | 38,600  | 40,400  |
|                                      | Total imports          | 0                            | 0       | 0       | 0       | 0       | 0       |
|                                      | Total supply           | 32,065                       | 35,265  | 37,515  | 35,865  | 38,315  | 39,865  |
|                                      | Total exports          | 21,550                       | 24,300  | 25,800  | 24,650  | 27,650  | 29,300  |
|                                      | Total use              | 11,650                       | 11,800  | 12,000  | 11,500  | 11,200  | 11,260  |
|                                      | Ending stocks          | -1,135                       | -835    | -285    | -285    | -535    | -695    |
| <b>Colombia</b>                      | Beginning stocks       | 170                          | 416     | 405     | 390     | 335     | 300     |
|                                      | Total sugar production | 2,277                        | 2,294   | 2,280   | 2,270   | 2,210   | 2,400   |
|                                      | Total imports          | 139                          | 185     | 160     | 322     | 310     | 290     |
|                                      | Total supply           | 2,586                        | 2,895   | 2,845   | 2,982   | 2,855   | 2,990   |
|                                      | Total exports          | 585                          | 870     | 830     | 876     | 820     | 880     |
|                                      | Total use              | 1,585                        | 1,620   | 1,625   | 1,771   | 1,735   | 1,745   |
|                                      | Ending stocks          | 416                          | 405     | 390     | 335     | 300     | 365     |
| <b>Argentina</b>                     | Beginning stocks       | 105                          | 266     | -22     | 81      | 232     | 446     |
|                                      | Total sugar production | 2,420                        | 2,230   | 2,030   | 2,150   | 2,300   | 2,350   |
|                                      | Total imports          | 23                           | 0       | 73      | 5       | 0       | 0       |
|                                      | Total supply           | 2,548                        | 2,496   | 2,081   | 2,236   | 2,532   | 2,796   |
|                                      | Total exports          | 543                          | 778     | 210     | 194     | 256     | 500     |
|                                      | Total use              | 1,739                        | 1,740   | 1,790   | 1,810   | 1,830   | 1,840   |
|                                      | Ending stocks          | 266                          | -22     | 81      | 232     | 446     | 456     |
| <b>Other South America</b>           | Beginning stocks       | 1,230                        | 1,413   | 1,241   | 1,503   | 1,577   | 1,590   |
|                                      | Total sugar production | 3,299                        | 2,954   | 3,290   | 3,358   | 3,393   | 3,403   |
|                                      | Total imports          | 1,493                        | 1,679   | 1,886   | 1,674   | 1,781   | 1,754   |
|                                      | Total supply           | 6,022                        | 6,046   | 6,417   | 6,535   | 6,751   | 6,747   |
|                                      | Total exports          | 536                          | 531     | 469     | 478     | 499     | 555     |
|                                      | Total use              | 4,073                        | 4,274   | 4,445   | 4,480   | 4,662   | 4,623   |
|                                      | Ending stocks          | 1,413                        | 1,241   | 1,503   | 1,577   | 1,590   | 1,569   |
| <b>Total South America</b>           | Beginning stocks       | 1,720                        | 960     | 789     | 1,689   | 1,859   | 1,801   |
|                                      | Total sugar production | 39,846                       | 43,878  | 45,950  | 43,928  | 46,503  | 48,553  |
|                                      | Total imports          | 1,655                        | 1,864   | 2,119   | 2,001   | 2,091   | 2,044   |
|                                      | Total supply           | 43,221                       | 46,702  | 48,858  | 47,618  | 50,453  | 52,398  |
|                                      | Total exports          | 23,214                       | 26,479  | 27,309  | 26,198  | 29,225  | 31,235  |
|                                      | Total use              | 19,047                       | 19,434  | 19,860  | 19,561  | 19,427  | 19,468  |
|                                      | Ending stocks          | 960                          | 789     | 1,689   | 1,859   | 1,801   | 1,695   |
| <b>Europe</b>                        |                        |                              |         |         |         |         |         |
| <b>European Union</b>                | Beginning stocks       | 3,130                        | 2,232   | 1,433   | 1,974   | 3,146   | 2,969   |
|                                      | Total sugar production | 14,014                       | 16,687  | 15,699  | 18,110  | 15,623  | 15,940  |
|                                      | Total imports          | 3,180                        | 2,561   | 3,755   | 3,410   | 3,800   | 3,800   |
|                                      | Total supply           | 20,324                       | 21,480  | 20,887  | 23,494  | 22,569  | 22,709  |
|                                      | Total exports          | 1,332                        | 2,647   | 1,113   | 2,348   | 1,500   | 1,500   |
|                                      | Total use              | 16,760                       | 17,400  | 17,800  | 18,000  | 18,100  | 18,100  |
|                                      | Ending stocks          | 2,232                        | 1,433   | 1,974   | 3,146   | 2,969   | 3,109   |
| <b>Other Europe</b>                  | Beginning stocks       | 677                          | 608     | 567     | 502     | 454     | 444     |
|                                      | Total sugar production | 905                          | 929     | 977     | 952     | 919     | 914     |
|                                      | Total imports          | 978                          | 736     | 664     | 758     | 772     | 779     |
|                                      | Total supply           | 2,560                        | 2,273   | 2,208   | 2,212   | 2,145   | 2,137   |
|                                      | Total exports          | 333                          | 282     | 387     | 333     | 336     | 316     |
|                                      | Total use              | 1,619                        | 1,424   | 1,319   | 1,425   | 1,365   | 1,377   |
|                                      | Ending stocks          | 608                          | 567     | 502     | 454     | 444     | 444     |
| <b>Former Former Soviet Union 12</b> |                        |                              |         |         |         |         |         |
| <b>Russia</b>                        | Beginning stocks       | 550                          | 481     | 399     | 350     | 390     | 275     |
|                                      | Total sugar production | 3,481                        | 3,444   | 2,996   | 5,545   | 5,000   | 4,900   |
|                                      | Total imports          | 2,150                        | 2,223   | 2,510   | 510     | 700     | 1,030   |
|                                      | Total supply           | 6,181                        | 6,148   | 5,905   | 6,405   | 6,090   | 6,205   |
|                                      | Total exports          | 200                          | 34      | 17      | 300     | 300     | 200     |
|                                      | Total use              | 5,500                        | 5,715   | 5,538   | 5,715   | 5,515   | 5,715   |
|                                      | Ending stocks          | 481                          | 399     | 350     | 390     | 275     | 290     |
| <b>Other Former Soviet Union</b>     | Beginning stocks       | 1,520                        | 963     | 790     | 948     | 1,352   | 1,359   |
|                                      | Total sugar production | 2,567                        | 2,319   | 2,361   | 3,318   | 3,063   | 2,663   |
|                                      | Total imports          | 1,664                        | 2,149   | 2,111   | 1,380   | 1,629   | 1,644   |
|                                      | Total supply           | 5,751                        | 5,431   | 5,262   | 5,646   | 6,044   | 5,666   |
|                                      | Total exports          | 652                          | 759     | 708     | 860     | 1,044   | 1,056   |
|                                      | Total use              | 4,136                        | 3,882   | 3,606   | 3,434   | 3,641   | 3,706   |
|                                      | Ending stocks          | 963                          | 790     | 948     | 1,352   | 1,359   | 904     |

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Table 1 -- World sugar production, supply, and distribution

- Continued

|                           |                        | 2008/09                      | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 |       |
|---------------------------|------------------------|------------------------------|---------|---------|---------|---------|---------|-------|
|                           |                        | 1,000 metric tons, raw value |         |         |         |         |         |       |
| Total Former Soviet Union | Beginning stocks       | 2,070                        | 1,444   | 1,189   | 1,298   | 1,742   | 1,634   |       |
|                           | Total sugar production | 6,048                        | 5,763   | 5,357   | 8,863   | 8,063   | 7,563   |       |
|                           | Total imports          | 3,814                        | 4,372   | 4,621   | 1,890   | 2,329   | 2,674   |       |
|                           | Total supply           | 11,932                       | 11,579  | 11,167  | 12,051  | 12,134  | 11,871  |       |
|                           | Total exports          | 852                          | 793     | 725     | 1,160   | 1,344   | 1,256   |       |
|                           | Total use              | 9,636                        | 9,597   | 9,144   | 9,149   | 9,156   | 9,421   |       |
|                           | Ending stocks          | 1,444                        | 1,189   | 1,298   | 1,742   | 1,634   | 1,194   |       |
|                           |                        |                              |         |         |         |         |         |       |
| North Africa              |                        |                              |         |         |         |         |         |       |
|                           | Egypt                  | Beginning stocks             | 544     | 690     | 529     | 129     | 350     | 160   |
|                           |                        | Total sugar production       | 1,612   | 1,820   | 1,830   | 1,980   | 2,000   | 2,020 |
|                           |                        | Total imports                | 1,382   | 978     | 1,120   | 1,480   | 1,050   | 1,200 |
|                           |                        | Total supply                 | 3,538   | 3,488   | 3,479   | 3,589   | 3,400   | 3,380 |
|                           |                        | Total exports                | 100     | 330     | 550     | 389     | 400     | 400   |
|                           |                        | Total use                    | 2,748   | 2,629   | 2,800   | 2,850   | 2,840   | 2,820 |
|                           |                        | Ending stocks                | 690     | 529     | 129     | 350     | 160     | 160   |
|                           |                        |                              |         |         |         |         |         |       |
| Other North Africa        | Beginning stocks       | 484                          | 307     | 302     | 332     | 372     | 419     |       |
|                           | Total sugar production | 520                          | 438     | 436     | 440     | 410     | 410     |       |
|                           | Total imports          | 2,722                        | 2,611   | 2,741   | 3,388   | 3,727   | 3,870   |       |
|                           | Total supply           | 3,726                        | 3,356   | 3,479   | 4,160   | 4,509   | 4,699   |       |
|                           | Total exports          | 112                          | 132     | 480     | 423     | 575     | 585     |       |
|                           | Total use              | 3,307                        | 2,922   | 2,667   | 3,365   | 3,515   | 3,695   |       |
|                           | Ending stocks          | 307                          | 302     | 332     | 372     | 419     | 419     |       |
|                           |                        |                              |         |         |         |         |         |       |
| Total North Africa        | Beginning stocks       | 1,028                        | 997     | 831     | 461     | 722     | 579     |       |
|                           | Total sugar production | 2,132                        | 2,258   | 2,266   | 2,420   | 2,410   | 2,430   |       |
|                           | Total imports          | 4,104                        | 3,589   | 3,861   | 4,868   | 4,777   | 5,070   |       |
|                           | Total supply           | 7,264                        | 6,844   | 6,958   | 7,749   | 7,909   | 8,079   |       |
|                           | Total exports          | 212                          | 462     | 1,030   | 812     | 975     | 985     |       |
|                           | Total use              | 6,055                        | 5,551   | 5,467   | 6,215   | 6,355   | 6,515   |       |
|                           | Ending stocks          | 997                          | 831     | 461     | 722     | 579     | 579     |       |
|                           |                        |                              |         |         |         |         |         |       |
| Sub-Saharan Africa        |                        |                              |         |         |         |         |         |       |
|                           | South Africa           | Beginning stocks             | 227     | 79      | 100     | 158     | 161     | 126   |
|                           |                        | Total sugar production       | 2,350   | 2,265   | 1,985   | 1,897   | 2,020   | 2,175 |
|                           |                        | Total imports                | 137     | 105     | 138     | 193     | 200     | 150   |
|                           |                        | Total supply                 | 2,714   | 2,449   | 2,223   | 2,248   | 2,381   | 2,451 |
|                           |                        | Total exports                | 1,230   | 754     | 400     | 272     | 400     | 500   |
|                           |                        | Total use                    | 1,405   | 1,595   | 1,665   | 1,815   | 1,855   | 1,885 |
|                           |                        | Ending stocks                | 79      | 100     | 158     | 161     | 126     | 66    |
|                           |                        |                              |         |         |         |         |         |       |
| Other Sub-Saharan Africa  | Beginning stocks       | 2,024                        | 1,987   | 2,101   | 2,037   | 2,018   | 2,191   |       |
|                           | Total sugar production | 5,412                        | 5,455   | 5,744   | 5,871   | 5,969   | 6,039   |       |
|                           | Total imports          | 4,424                        | 4,299   | 4,596   | 4,870   | 5,106   | 5,336   |       |
|                           | Total supply           | 11,860                       | 11,741  | 12,441  | 12,778  | 13,093  | 13,566  |       |
|                           | Total exports          | 1,856                        | 1,624   | 1,965   | 1,849   | 1,863   | 1,890   |       |
|                           | Total use              | 8,017                        | 8,016   | 8,439   | 8,911   | 9,039   | 9,492   |       |
|                           | Ending stocks          | 1,987                        | 2,101   | 2,037   | 2,018   | 2,191   | 2,184   |       |
|                           |                        |                              |         |         |         |         |         |       |
| Total Sub-Saharan Africa  | Beginning stocks       | 2,251                        | 2,066   | 2,201   | 2,195   | 2,179   | 2,317   |       |
|                           | Total sugar production | 7,762                        | 7,720   | 7,729   | 7,768   | 7,989   | 8,214   |       |
|                           | Total imports          | 4,561                        | 4,404   | 4,734   | 5,063   | 5,306   | 5,486   |       |
|                           | Total supply           | 14,574                       | 14,190  | 14,664  | 15,026  | 15,474  | 16,017  |       |
|                           | Total exports          | 3,086                        | 2,378   | 2,365   | 2,121   | 2,263   | 2,390   |       |
|                           | Total use              | 9,422                        | 9,611   | 10,104  | 10,726  | 10,894  | 11,377  |       |
|                           | Ending stocks          | 2,066                        | 2,201   | 2,195   | 2,179   | 2,317   | 2,250   |       |
|                           |                        |                              |         |         |         |         |         |       |
| Middle East               |                        |                              |         |         |         |         |         |       |
|                           | Turkey                 | Beginning stocks             | 405     | 505     | 549     | 463     | 355     | 155   |
|                           |                        | Total sugar production       | 2,100   | 2,530   | 2,274   | 2,262   | 2,128   | 2,200 |
|                           |                        | Total imports                | 5       | 5       | 5       | 5       | 5       | 5     |
|                           |                        | Total supply                 | 2,510   | 3,040   | 2,828   | 2,730   | 2,488   | 2,360 |
|                           |                        | Total exports                | 5       | 69      | 74      | 49      | 33      | 20    |
|                           |                        | Total use                    | 2,000   | 2,422   | 2,291   | 2,326   | 2,300   | 2,260 |
|                           |                        | Ending stocks                | 505     | 549     | 463     | 355     | 155     | 80    |
|                           |                        |                              |         |         |         |         |         |       |
| Other Middle East         | Beginning stocks       | 2,696                        | 1,459   | 1,489   | 1,569   | 1,540   | 1,572   |       |
|                           | Total sugar production | 819                          | 1,342   | 1,106   | 1,136   | 1,150   | 1,150   |       |
|                           | Total imports          | 6,698                        | 7,629   | 7,527   | 8,271   | 9,109   | 9,398   |       |
|                           | Total supply           | 10,213                       | 10,430  | 10,122  | 10,976  | 11,799  | 12,120  |       |
|                           | Total exports          | 1,173                        | 1,066   | 1,660   | 1,478   | 1,152   | 1,225   |       |
|                           | Total use              | 7,581                        | 7,875   | 6,893   | 7,958   | 9,075   | 9,308   |       |
|                           | Ending stocks          | 1,459                        | 1,489   | 1,569   | 1,540   | 1,572   | 1,587   |       |
|                           |                        |                              |         |         |         |         |         |       |
| Total Middle East         | Beginning stocks       | 3,101                        | 1,964   | 2,038   | 2,032   | 1,895   | 1,727   |       |
|                           | Total sugar production | 2,919                        | 3,872   | 3,380   | 3,398   | 3,278   | 3,350   |       |
|                           | Total imports          | 6,703                        | 7,634   | 7,532   | 8,276   | 9,114   | 9,403   |       |
|                           | Total supply           | 12,723                       | 13,470  | 12,950  | 13,706  | 14,287  | 14,480  |       |
|                           | Total exports          | 1,178                        | 1,135   | 1,734   | 1,527   | 1,185   | 1,245   |       |
|                           | Total use              | 9,581                        | 10,297  | 9,184   | 10,284  | 11,375  | 11,568  |       |
|                           | Ending stocks          | 1,964                        | 2,038   | 2,032   | 1,895   | 1,727   | 1,667   |       |
|                           |                        |                              |         |         |         |         |         |       |

- Continued

Table 1 -- World sugar production, supply, and distribution

- Continued

|                       |                        | 2008/09                      | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 |
|-----------------------|------------------------|------------------------------|---------|---------|---------|---------|---------|
|                       |                        | 1,000 metric tons, raw value |         |         |         |         |         |
| <b>South Asia</b>     |                        |                              |         |         |         |         |         |
| India                 | Beginning stocks       | 12,296                       | 5,880   | 6,223   | 6,299   | 6,850   | 9,530   |
|                       | Total sugar production | 15,950                       | 20,637  | 26,574  | 28,620  | 27,430  | 25,320  |
|                       | Total imports          | 1,358                        | 2,431   | 405     | 188     | 1,300   | 1,500   |
|                       | Total supply           | 29,604                       | 28,948  | 33,202  | 35,107  | 35,580  | 36,350  |
|                       | Total exports          | 224                          | 225     | 3,903   | 3,757   | 550     | 600     |
|                       | Total use              | 23,500                       | 22,500  | 23,000  | 24,500  | 25,500  | 26,000  |
|                       | Ending stocks          | 5,880                        | 6,223   | 6,299   | 6,850   | 9,530   | 9,750   |
| Pakistan              | Beginning stocks       | 1,163                        | 550     | 830     | 1,470   | 1,340   | 610     |
|                       | Total sugar production | 3,512                        | 3,420   | 3,920   | 4,520   | 4,670   | 4,540   |
|                       | Total imports          | 125                          | 1,030   | 1,040   | 0       | 0       | 450     |
|                       | Total supply           | 4,800                        | 5,000   | 5,790   | 5,990   | 6,010   | 5,600   |
|                       | Total exports          | 75                           | 70      | 70      | 350     | 1,000   | 200     |
|                       | Total use              | 4,175                        | 4,100   | 4,250   | 4,300   | 4,400   | 4,500   |
|                       | Ending stocks          | 550                          | 830     | 1,470   | 1,340   | 610     | 900     |
| Other South Asia      | Beginning stocks       | 865                          | 721     | 671     | 677     | 692     | 702     |
|                       | Total sugar production | 290                          | 255     | 295     | 265     | 290     | 290     |
|                       | Total imports          | 1,958                        | 1,998   | 2,200   | 2,399   | 2,236   | 2,278   |
|                       | Total supply           | 3,113                        | 2,974   | 3,166   | 3,341   | 3,218   | 3,270   |
|                       | Total exports          | 11                           | 22      | 10      | 10      | 10      | 10      |
|                       | Total use              | 2,381                        | 2,281   | 2,479   | 2,639   | 2,506   | 2,558   |
|                       | Ending stocks          | 721                          | 671     | 677     | 692     | 702     | 702     |
| Total South Asia      | Beginning stocks       | 14,324                       | 7,151   | 7,724   | 8,446   | 8,882   | 10,842  |
|                       | Total sugar production | 19,752                       | 24,312  | 30,789  | 33,405  | 32,390  | 30,150  |
|                       | Total imports          | 3,441                        | 5,459   | 3,645   | 2,587   | 3,536   | 4,228   |
|                       | Total supply           | 37,517                       | 36,922  | 42,158  | 44,438  | 44,808  | 45,220  |
|                       | Total exports          | 310                          | 317     | 3,983   | 4,117   | 1,560   | 810     |
|                       | Total use              | 30,056                       | 28,881  | 29,729  | 31,439  | 32,406  | 33,058  |
|                       | Ending stocks          | 7,151                        | 7,724   | 8,446   | 8,882   | 10,842  | 11,352  |
| <b>East Asia</b>      |                        |                              |         |         |         |         |         |
| Japan                 | Beginning stocks       | 454                          | 559     | 568     | 529     | 543     | 550     |
|                       | Total sugar production | 927                          | 901     | 700     | 740     | 750     | 750     |
|                       | Total imports          | 1,279                        | 1,199   | 1,331   | 1,230   | 1,162   | 1,215   |
|                       | Total supply           | 2,660                        | 2,659   | 2,599   | 2,499   | 2,455   | 2,515   |
|                       | Total exports          | 1                            | 1       | 1       | 1       | 1       | 1       |
|                       | Total use              | 2,100                        | 2,090   | 2,069   | 1,955   | 1,904   | 1,965   |
|                       | Ending stocks          | 559                          | 568     | 529     | 543     | 550     | 549     |
| China                 | Beginning stocks       | 3,965                        | 3,784   | 2,355   | 1,621   | 4,140   | 5,473   |
|                       | Total sugar production | 13,317                       | 11,429  | 11,199  | 12,341  | 13,977  | 14,050  |
|                       | Total imports          | 1,077                        | 1,535   | 2,143   | 4,430   | 2,800   | 2,600   |
|                       | Total supply           | 18,359                       | 16,748  | 15,697  | 18,392  | 20,917  | 22,123  |
|                       | Total exports          | 75                           | 93      | 76      | 52      | 44      | 44      |
|                       | Total use              | 14,500                       | 14,300  | 14,000  | 14,200  | 15,400  | 16,604  |
|                       | Ending stocks          | 3,784                        | 2,355   | 1,621   | 4,140   | 5,473   | 5,475   |
| Other East Asia       | Beginning stocks       | 554                          | 654     | 632     | 675     | 665     | 706     |
|                       | Total sugar production | 65                           | 70      | 70      | 70      | 65      | 65      |
|                       | Total imports          | 2,604                        | 2,513   | 2,621   | 2,552   | 2,738   | 2,798   |
|                       | Total supply           | 3,223                        | 3,237   | 3,323   | 3,297   | 3,468   | 3,569   |
|                       | Total exports          | 305                          | 347     | 422     | 424     | 423     | 428     |
|                       | Total use              | 2,264                        | 2,258   | 2,226   | 2,208   | 2,339   | 2,433   |
|                       | Ending stocks          | 654                          | 632     | 675     | 665     | 706     | 708     |
| Total East Asia       | Beginning stocks       | 4,973                        | 4,997   | 3,555   | 2,825   | 5,348   | 6,729   |
|                       | Total sugar production | 14,309                       | 12,400  | 11,969  | 13,151  | 14,792  | 14,865  |
|                       | Total imports          | 4,960                        | 5,247   | 6,095   | 8,212   | 6,700   | 6,613   |
|                       | Total supply           | 24,242                       | 22,644  | 21,619  | 24,188  | 26,840  | 28,207  |
|                       | Total exports          | 381                          | 441     | 499     | 477     | 468     | 473     |
|                       | Total use              | 18,864                       | 18,648  | 18,295  | 18,363  | 19,643  | 21,002  |
|                       | Ending stocks          | 4,997                        | 3,555   | 2,825   | 5,348   | 6,729   | 6,732   |
| <b>Southeast Asia</b> |                        |                              |         |         |         |         |         |
| Thailand              | Beginning stocks       | 2,651                        | 2,556   | 2,343   | 2,983   | 2,810   | 2,060   |
|                       | Total sugar production | 7,200                        | 6,930   | 9,663   | 10,235  | 9,900   | 10,500  |
|                       | Total imports          | 0                            | 7       | 19      | 0       | 0       | 0       |
|                       | Total supply           | 9,851                        | 9,493   | 12,025  | 13,218  | 12,710  | 12,560  |
|                       | Total exports          | 5,295                        | 4,930   | 6,642   | 7,898   | 8,000   | 8,500   |
|                       | Total use              | 2,000                        | 2,220   | 2,400   | 2,510   | 2,650   | 2,750   |
|                       | Ending stocks          | 2,556                        | 2,343   | 2,983   | 2,810   | 2,060   | 1,310   |
| Philippines           | Beginning stocks       | 547                          | 558     | 707     | 870     | 838     | 838     |
|                       | Total sugar production | 2,150                        | 1,800   | 2,520   | 2,400   | 2,450   | 2,500   |
|                       | Total imports          | 0                            | 250     | 0       | 0       | 0       | 0       |
|                       | Total supply           | 2,697                        | 2,608   | 3,227   | 3,270   | 3,288   | 3,338   |
|                       | Total exports          | 239                          | 101     | 507     | 282     | 250     | 350     |
|                       | Total use              | 1,900                        | 1,800   | 1,850   | 2,150   | 2,200   | 2,250   |
|                       | Ending stocks          | 558                          | 707     | 870     | 838     | 838     | 738     |

- Continued

Table 1 -- World sugar production, supply, and distribution

- continued

|                      |                        | 2008/09                      | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 |
|----------------------|------------------------|------------------------------|---------|---------|---------|---------|---------|
|                      |                        | 1,000 metric tons, raw value |         |         |         |         |         |
| Other Southeast Asia | Beginning stocks       | 1,215                        | 881     | 1,314   | 1,156   | 1,056   | 1,442   |
|                      | Total sugar production | 3,218                        | 3,060   | 3,013   | 3,103   | 3,195   | 3,305   |
|                      | Total imports          | 4,650                        | 6,019   | 6,138   | 6,064   | 6,657   | 6,856   |
|                      | Total supply           | 9,083                        | 9,960   | 10,465  | 10,323  | 10,908  | 11,603  |
|                      | Total exports          | 370                          | 368     | 447     | 461     | 473     | 468     |
|                      | Total use              | 7,832                        | 8,278   | 8,862   | 8,806   | 8,993   | 9,112   |
|                      | Ending stocks          | 881                          | 1,314   | 1,156   | 1,056   | 1,442   | 2,023   |
|                      |                        |                              |         |         |         |         |         |
| Total Southeast Asia | Beginning stocks       | 4,413                        | 3,995   | 4,364   | 5,009   | 4,704   | 4,340   |
|                      | Total sugar production | 12,568                       | 11,790  | 15,196  | 15,738  | 15,545  | 16,305  |
|                      | Total imports          | 4,650                        | 6,276   | 6,157   | 6,064   | 6,657   | 6,856   |
|                      | Total supply           | 21,631                       | 22,061  | 25,717  | 26,811  | 26,906  | 27,501  |
|                      | Total exports          | 5,904                        | 5,399   | 7,596   | 8,641   | 8,723   | 9,318   |
|                      | Total use              | 11,732                       | 12,298  | 13,112  | 13,466  | 13,843  | 14,112  |
|                      | Ending stocks          | 3,995                        | 4,364   | 5,009   | 4,704   | 4,340   | 4,071   |
|                      |                        |                              |         |         |         |         |         |
| Oceania              |                        |                              |         |         |         |         |         |
|                      |                        |                              |         |         |         |         |         |
| Australia            | Beginning stocks       | 400                          | 487     | 413     | 193     | 64      | 86      |
|                      | Total sugar production | 4,814                        | 4,700   | 3,700   | 3,733   | 4,247   | 4,540   |
|                      | Total imports          | 41                           | 78      | 163     | 138     | 125     | 130     |
|                      | Total supply           | 5,255                        | 5,265   | 4,276   | 4,064   | 4,436   | 4,756   |
|                      | Total exports          | 3,522                        | 3,600   | 2,750   | 2,800   | 3,100   | 3,400   |
|                      | Total use              | 1,246                        | 1,252   | 1,333   | 1,200   | 1,250   | 1,250   |
|                      | Ending stocks          | 487                          | 413     | 193     | 64      | 86      | 106     |
|                      |                        |                              |         |         |         |         |         |
| Other Oceania        | Beginning stocks       | 157                          | 140     | 111     | 106     | 101     | 101     |
|                      | Total sugar production | 300                          | 213     | 195     | 235     | 220     | 220     |
|                      | Total imports          | 284                          | 261     | 298     | 248     | 303     | 303     |
|                      | Total supply           | 741                          | 614     | 604     | 589     | 624     | 624     |
|                      | Total exports          | 264                          | 186     | 144     | 195     | 180     | 180     |
|                      | Total use              | 337                          | 317     | 354     | 293     | 343     | 343     |
|                      | Ending stocks          | 140                          | 111     | 106     | 101     | 101     | 101     |
|                      |                        |                              |         |         |         |         |         |
| Total Oceania        | Beginning stocks       | 557                          | 627     | 524     | 299     | 165     | 187     |
|                      | Total sugar production | 5,114                        | 4,913   | 3,895   | 3,968   | 4,467   | 4,760   |
|                      | Total imports          | 325                          | 339     | 461     | 386     | 428     | 433     |
|                      | Total supply           | 5,996                        | 5,879   | 4,880   | 4,653   | 5,060   | 5,380   |
|                      | Total exports          | 3,786                        | 3,786   | 2,894   | 2,995   | 3,280   | 3,580   |
|                      | Total use              | 1,583                        | 1,569   | 1,687   | 1,493   | 1,593   | 1,593   |
|                      | Ending stocks          | 627                          | 524     | 299     | 165     | 187     | 207     |
|                      |                        |                              |         |         |         |         |         |
| World                |                        |                              |         |         |         |         |         |
|                      |                        |                              |         |         |         |         |         |
| World                | Beginning stocks       | 43,286                       | 30,531  | 28,936  | 29,907  | 35,306  | 38,406  |
|                      | Total sugar production | 144,014                      | 153,403 | 161,923 | 171,978 | 174,468 | 174,853 |
|                      | Total imports          | 43,096                       | 48,134  | 48,948  | 48,902  | 49,926  | 52,305  |
|                      | Total supply           | 230,396                      | 232,068 | 239,807 | 250,787 | 259,700 | 265,564 |
|                      | Total exports          | 45,775                       | 48,906  | 54,951  | 55,971  | 56,936  | 59,191  |
|                      | Total use              | 154,090                      | 154,226 | 154,949 | 159,510 | 164,358 | 168,146 |
|                      | Ending stocks          | 30,531                       | 28,936  | 29,907  | 35,306  | 38,406  | 38,227  |
|                      |                        |                              |         |         |         |         |         |

Source: USDA, FAS, PSD database.



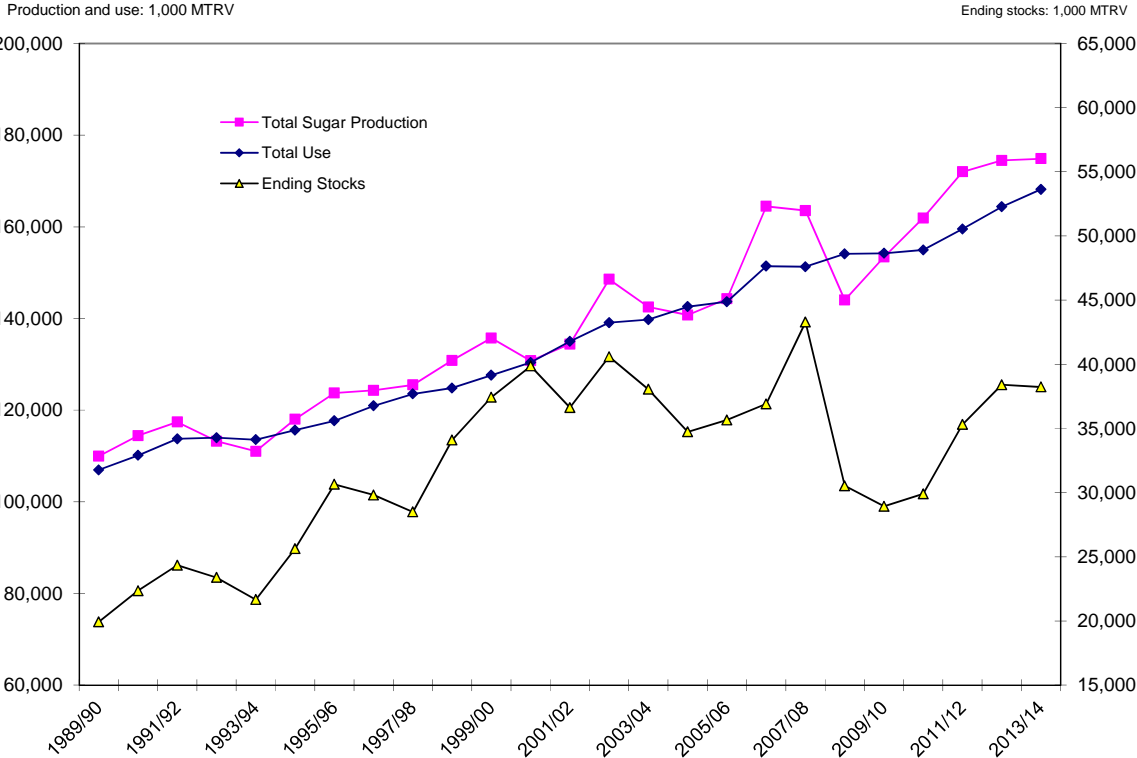
the CXL and Balkan tariff-rate quotas. Although important 2 years ago, additional import tenders are not expected at high levels in 2013/14. Regulated EU beet and cane sugar production for 2013/14 is forecast at 15.9 million MTRV. This consists of 14.4 million MTRV of EU quota sugar for domestic food use and 1.5 million MTRV for quota sugar exports. Additional EU beet sugar production beyond the regulated market is expected to total 2.4 million MTRV. This sugar is used for nonfood industrial uses, including the biochemical and bioethanol industries. Sugar imports for industrial uses will likely be limited due to the high level of unregulated over-quota sugar in the EU.

U.S. sugar imports are difficult to predict because of the role of policy. Imports for 2013/14 are projected at 3.119 million MTRV. All other factors constant, this level of imports produces an ending stocks-to-use ratio of 18.8 percent. About 50 percent of U.S. imports are expected to be sourced from Mexico.

**Trends in World Sugar Supply and Use**

Figure 1 shows world sugar production, consumption, and ending stocks from 1989/90 through 2012/13. World sugar production and consumption have been increasing at about the same rate per year: 2.08 percent for production and 1.91 percent for consumption. Consumption growth has been fairly steady from year to year, whereas production growth has shown more variability. Since 1999/2000, world sugar production has increased, on average, 2.715 million MTRV per year. Ending stocks have shown more cyclical activity—increases of 2 to 3 years’ duration, followed by decreases lasting 1 to 2 years. Ending stocks for 2013/14 are projected at 38.272 million MTRV, about the same as 2012/13 and slightly above the 36.2 million MTRV average since 1999/2000.

**Figure 1**  
**World sugar production, consumption, and ending stocks, 1989/90-2013/14**

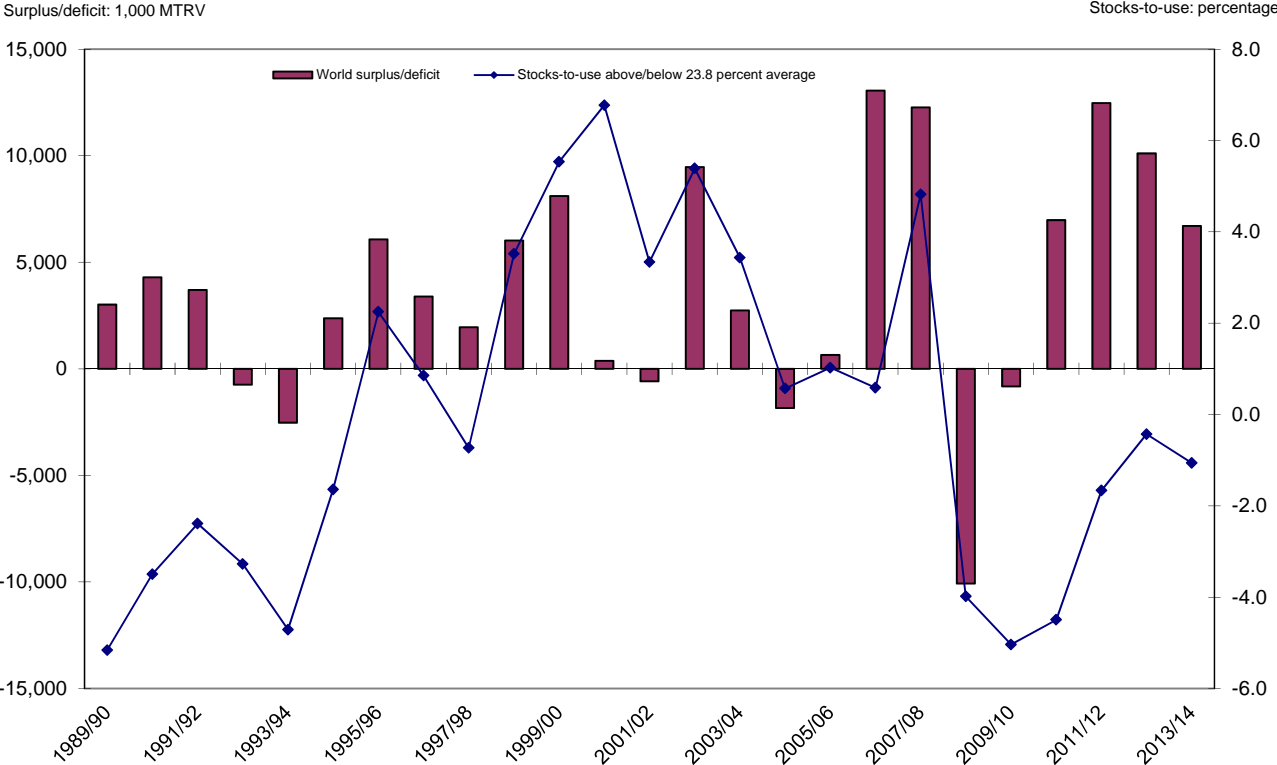


Source: United States Department of Agriculture, Foreign Agriculture Service, Production Supply and Distribution database.

Figure 2 shows the world sugar surplus/deficit, calculated as the difference between world sugar production and consumption, and the ending-year stocks-to-use ratio. In the 24 years since 1989/90, world sugar has been in surplus (with production exceeding consumption) 18 times. The largest deficit of 10.18 million MTRV occurred in 2008/09, when Indian production decreased 12.68 million MTRV from the previous year, or 44 percent. The USDA estimates 2012/13 world sugar in surplus at 10.110 million MTRV and projects a 2013/14 surplus of 6.707 million MTRV.

In the record world sugar deficit year of 2008/09, the world ending stocks-to-use ratio fell to 19.8 percent, at that time the lowest level since 1993/94. The next year, the ratio fell to 18.8 percent—with more production offsetting lower beginning stocks, flat consumption, and no stock buildup. Stocks have since grown, with the stocks-to-use ratio at 23.4 percent in 2012/13 and projected at 22.7 percent in 2013/14.

**Figure 2**  
**World sugar surplus/deficit and stocks-to-use ratios**



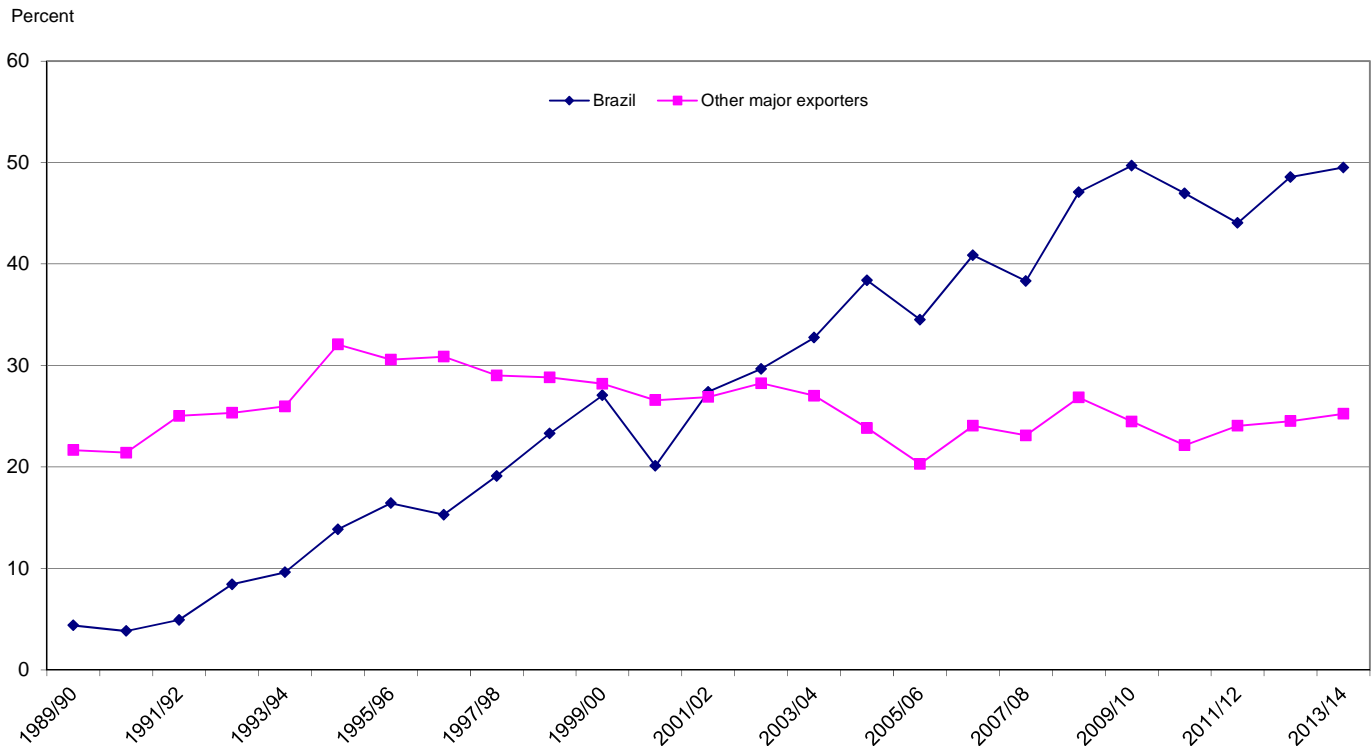
Source: United States Department of Agriculture, Foreign Agriculture Service, Production Supply and Distribution database.

## Brazil and the World Sugar Export Market

Figure 3 shows the world export market share for sugar since 1989/90 for Brazil and other major sugar exporters (Australia, Colombia, Guatemala, South Africa, and Thailand). Brazil gained fairly consistently in its world export market share, starting below 5 percent and achieving 49.7 percent in 2009/10. Brazil's share fell to an average 45.5 percent for 2010/11 and 2011/12, but has recovered to 48.6 percent in 2012/13 and a projected 49.5 percent in 2013/14. Other major exporters' shares have averaged 25.9 percent, with little tendency to grow or contract over time.

LMC International reports that Brazilian Center/South sugar production costs, especially in dollar terms, have been increasing significantly the last several years but may now be leveling off (fig. 4). The last several years have seen the sugarcane crop aging due to underinvestment in the field. An older crop is more subject to yield variability resulting from less than optimal weather. (A major switch from manual to mechanical harvesting has limited yield growth, as well.) Replant rates have recovered in 2012, but it will take several years to restore a more optimal age profile. Nonetheless, Brazil, especially in the Center/South region, retains cost advantages from large average mill size (economies of scale) and long crushing seasons (high rate of capacity utilization).

**Figure 3**  
World sugar export market share, 1989/90-2013/14

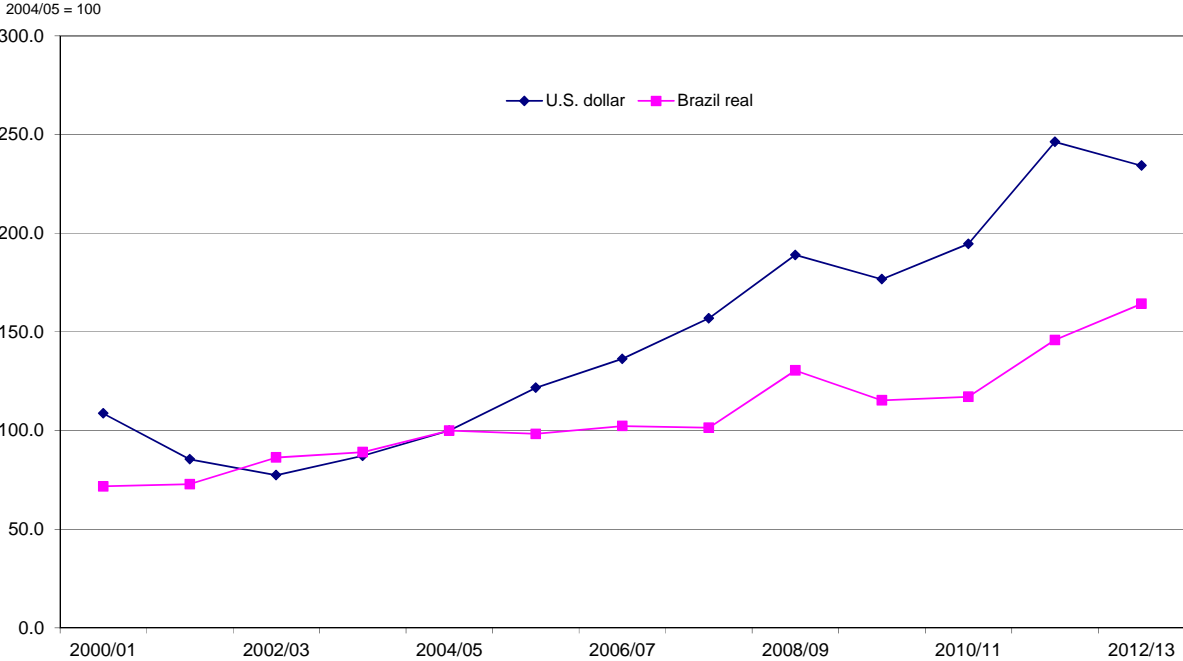


Source: United States Department of Agriculture, Foreign Agriculture Service, Production Supply and Distribution database.

As figure 4 shows, costs measured in U.S. dollars have increased proportionally more than costs measured in Brazilian *real*. Dollar costs are relevant for signaling international competitiveness because world sugar prices are quoted in dollars. The *real* appreciated 88.5 percent from 2002/03–2011/12. During this time, *real* costs increased 69.0 percent and dollar costs increased 218.4 percent. The *real* has depreciated some 15.5 percent this past crop year; therefore, production costs in dollars have actually fallen 4.9 percent in spite of a rise in *real* costs of 12.6 percent. Figure 5 shows average costs of other major exporters declining relative to those of Center/South Brazil and reaching near-parity in 2011/12. The exchange rate depreciation has helped reassert the Center/South competitiveness in 2012/13.

An article published in the March 2011 *Sugar and Sweetener Outlook* examined the relationship between Center/South production costs and world sugar prices. Technically speaking, Brazilian production costs measured in dollars and world sugar prices (the nearby no. 11 raw sugar futures price from the Intercontinental Exchange) were shown to be cointegrated. This means that there is a long-run equilibrium relationship between Brazilian production costs and world prices. Because of Brazil’s large share of the world sugar market, its costs measured in dollars push prices in the same direction over time. Figure 6 shows deviations from long-term equilibrium since 1989/90. Large world production surpluses of the last several years have finally had their effect, pushing world raw sugar prices more in alignment with Brazilian Center/South production costs in the Center/South 2012/13 crop year.

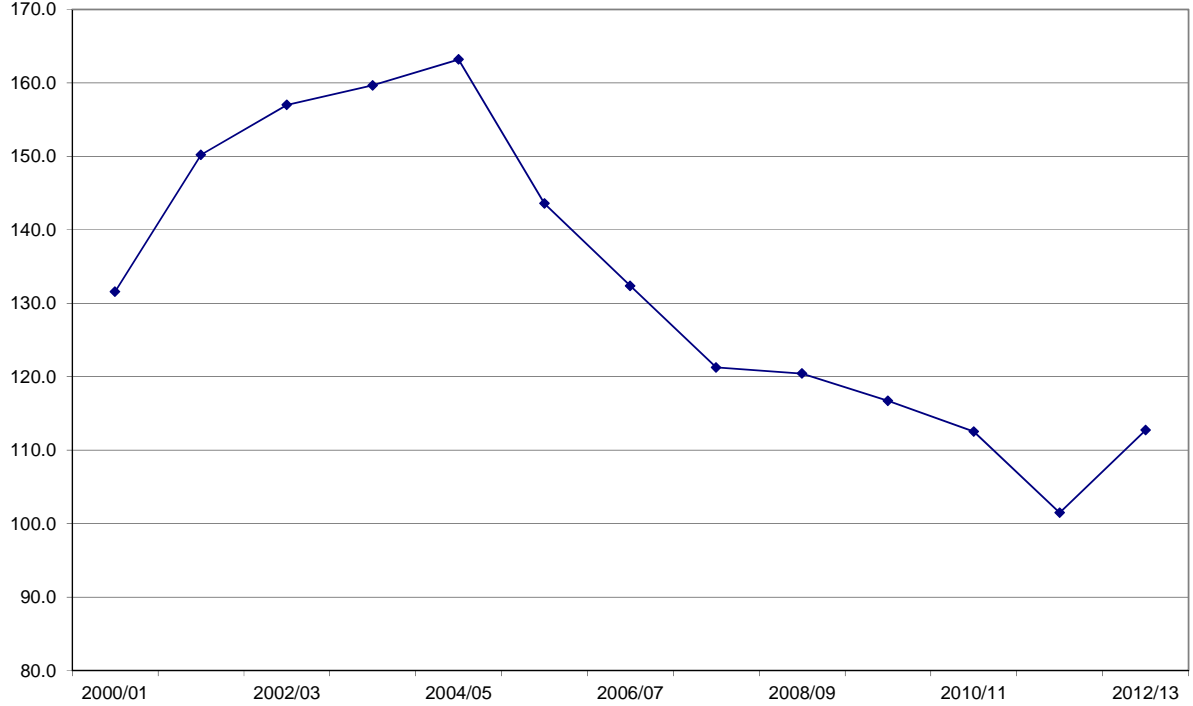
**Figure 4**  
**Sugar costs of production in Center/South Brazil, in U.S. dollars and Brazilian reais, 2000/01-2012/13**



Source: LMC International.

**Figure 5**  
**Major sugar exporters' costs relative to Brazil Center/South**

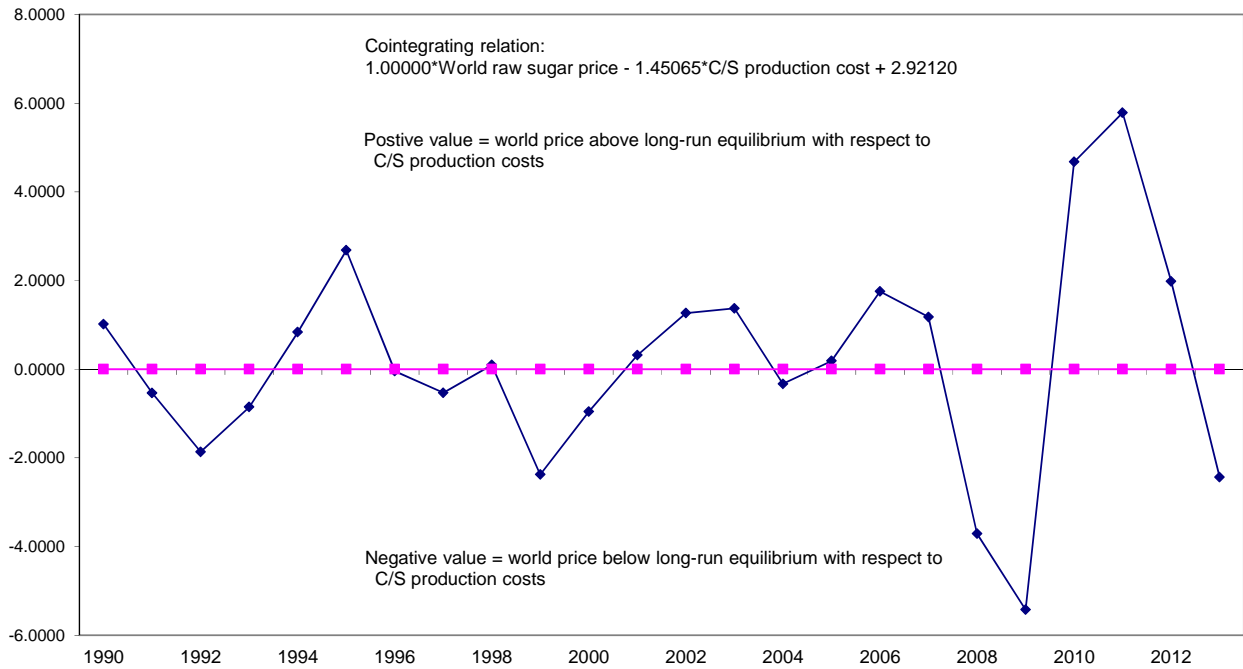
Brazil Center/South = 100.0



Source: LMC International.

**Figure 6**  
**Plot of the deviation from long-run cointegration relation between world raw sugar price and Brazilian Center/South (C/S) production costs**

Value of cointegration relation



Source: United States Department of Agriculture, Economic Research Service, *Sugar and Sweetener Outlook*.

## U.S. Sweetener Demand

Each year the Sugar and Sweetener Outlook of the Economic Research Service (ERS) makes calendar year estimates of total sweetener deliveries that are available for food and beverage consumption by U.S. consumers. These sweeteners include refined sugar; the corn sweeteners of high fructose corn syrup (HFCS), glucose syrup and dextrose; honey; and other edible syrups, including maple syrup and maple sugar. Table 2 shows new estimates for 2012, along with some revisions for prior years.

U.S. deliveries of total sweeteners for human food and beverage use for 2012 are estimated at 20.350 million tons, slightly higher than 2011 deliveries of 20.320 million tons. Neither refined sugar deliveries nor HFCS deliveries changed much from the previous year. The same holds for both honey and other edible syrup consumption. Glucose syrup deliveries for food and beverage use increased by 61,000 tons, but dry dextrose deliveries decreased by 26,000 tons. Moreover, total caloric sweetener deliveries have been in roughly the same 20.0–20.6 million ton range since 2007; that is, with no growth or decline.

On a per capita basis, U.S. sweetener deliveries for 2012 were 129.5 pounds, down 0.7 pounds from 2011 and down 19.7 pounds from the 149.2 pounds in 2000. Per capita refined sugar deliveries for human consumption in 2012 were 66.3 pounds, down slightly from last year but higher than all preceding years since 2000. The continuing downward trend in corn sweetener use moderated somewhat in 2012, but per capita levels are still at about the same level as in the mid-1980s.

Table 2 - U.S. total and per capita estimated deliveries of caloric sweeteners for domestic food and beverage use, by calendar year 1/

| Calendar year               | U.S. population 2/<br>(July 1) | Refined sugar 3/ | Corn sweeteners |               |          |        | Pure honey | Edible syrups | Total caloric sweeteners | Sugar in imported products (SCP) | Total caloric sweeteners incl.SCP | High Intensity Sweeteners 4/<br>(sucrose equivalence) | Total sweeteners, including high intensity swt. |
|-----------------------------|--------------------------------|------------------|-----------------|---------------|----------|--------|------------|---------------|--------------------------|----------------------------------|-----------------------------------|---|---|
|                             |                                |                  | HFCS            | Glucose syrup | Dextrose | Total  |            |               |                          |                                  |                                   |   |   |
| Millions                    |                                |                  |                 |               |          |        |            |               |                          |                                  |                                   |   |   |
| 1,000 short tons, dry basis |                                |                  |                 |               |          |        |            |               |                          |                                  |                                   |   |   |
| 2000                        | 282.2                          | 9,252            | 8,845           | 2,230         | 476      | 11,551 | 157        | 84            | 21,044                   | 363                              | 21,407                            | NA  | NA  |
| 2001                        | 285.1                          | 9,195            | 8,920           | 2,205         | 469      | 11,595 | 134        | 101           | 21,025                   | 411                              | 21,436                            | NA  | NA  |
| 2002                        | 287.8                          | 9,105            | 9,045           | 2,224         | 473      | 11,741 | 153        | 97            | 21,096                   | 459                              | 21,556                            | 3,057   | 24,613  |
| 2003                        | 290.3                          | 8,848            | 8,849           | 2,209         | 449      | 11,507 | 146        | 104           | 20,604                   | 569                              | 21,174                            | 3,191   | 24,364  |
| 2004                        | 293.0                          | 9,029            | 8,779           | 2,292         | 487      | 11,558 | 130        | 96            | 20,813                   | 678                              | 21,490                            | 3,324   | 24,814  |
| 2005                        | 295.8                          | 9,324            | 8,693           | 2,261         | 481      | 11,435 | 156        | 94            | 21,008                   | 722                              | 21,731                            | 3,457   | 25,188  |
| 2006                        | 298.8                          | 9,286            | 8,637           | 2,053         | 463      | 11,153 | 174        | 98            | 20,712                   | 834                              | 21,546                            | 3,591   | 25,137  |
| 2007                        | 301.7                          | 9,230            | 8,417           | 2,067         | 448      | 10,932 | 141        | 94            | 20,397                   | 726                              | 21,123                            | 3,634   | 24,757  |
| 2008                        | 304.5                          | 9,911            | 8,015           | 2,036         | 419      | 10,470 | 151        | 93            | 20,625                   | 592                              | 21,217                            | 3,677   | 24,894  |
| 2009                        | 307.2                          | 9,740            | 7,637           | 1,991         | 417      | 10,045 | 141        | 90            | 20,016                   | 559                              | 20,575                            | 3,933   | 24,508  |
| 2010                        | 309.8                          | 10,209           | 7,480           | 1,956         | 450      | 9,886  | 160        | 104           | 20,358                   | 567                              | 20,925                            | 4,022   | 24,948  |
| 2011                        | 312.0                          | 10,418           | 7,276           | 1,908         | 446      | 9,630  | 169        | 102           | 20,320                   | 543                              | 20,863                            | 4,112   | 24,975  |
| 2012                        | 314.3                          | 10,423           | 7,263           | 1,969         | 420      | 9,652  | 170        | 104           | 20,350                   | 621                              | 20,970                            | 4,201   | 25,172  |
| Pounds, dry basis           |                                |                  |                 |               |          |        |            |               |                          |                                  |                                   |   |   |
| 2000                        | 282.2                          | 65.6             | 62.7            | 15.8          | 3.4      | 81.9   | 1.1        | 0.6           | 149.2                    | 2.6                              | 151.7                             | NA  | NA  |
| 2001                        | 285.1                          | 64.5             | 62.6            | 15.5          | 3.3      | 81.3   | 0.9        | 0.7           | 147.5                    | 2.9                              | 150.4                             | NA  | NA  |
| 2002                        | 287.8                          | 63.3             | 62.9            | 15.5          | 3.3      | 81.6   | 1.1        | 0.7           | 146.6                    | 3.2                              | 149.8                             | 21.2  | 171.0   |
| 2003                        | 290.3                          | 61.0             | 61.0            | 15.2          | 3.1      | 79.3   | 1.0        | 0.7           | 141.9                    | 3.9                              | 145.9                             | 22.0  | 167.8   |
| 2004                        | 293.0                          | 61.6             | 59.9            | 15.6          | 3.3      | 78.9   | 0.9        | 0.7           | 142.0                    | 4.6                              | 146.7                             | 22.7  | 169.4   |
| 2005                        | 295.8                          | 63.1             | 58.8            | 15.3          | 3.3      | 77.3   | 1.1        | 0.6           | 142.1                    | 4.9                              | 147.0                             | 23.4  | 170.3   |
| 2006                        | 298.8                          | 62.2             | 57.8            | 13.7          | 3.1      | 74.7   | 1.2        | 0.7           | 138.6                    | 5.6                              | 144.2                             | 24.0  | 168.2   |
| 2007                        | 301.7                          | 61.2             | 55.8            | 13.7          | 3.0      | 72.5   | 0.9        | 0.6           | 135.2                    | 4.8                              | 140.0                             | 24.1  | 164.1   |
| 2008                        | 304.5                          | 65.1             | 52.6            | 13.4          | 2.8      | 68.8   | 1.0        | 0.6           | 135.5                    | 3.9                              | 139.3                             | 24.1  | 163.5   |
| 2009                        | 307.2                          | 63.4             | 49.7            | 13.0          | 2.7      | 65.4   | 0.9        | 0.6           | 130.3                    | 3.6                              | 133.9                             | 25.6  | 159.5   |
| 2010                        | 309.8                          | 65.9             | 48.3            | 12.6          | 2.9      | 63.8   | 1.0        | 0.7           | 131.4                    | 3.7                              | 135.1                             | 26.0  | 161.1   |
| 2011                        | 312.0                          | 66.8             | 46.6            | 12.2          | 2.9      | 61.7   | 1.1        | 0.7           | 130.2                    | 3.5                              | 133.7                             | 26.4  | 160.1   |
| 2012                        | 314.3                          | 66.3             | 46.2            | 12.5          | 2.7      | 61.4   | 1.1        | 0.7           | 129.5                    | 4.0                              | 133.4                             | 26.7  | 160.2   |

1/ Per capita deliveries of sweeteners by U.S. processors and refiners and direct-consumption imports to food manufacturers, retailers, and other end users represent the per capita supply of caloric sweeteners. The data exclude deliveries to manufacturers of alcoholic beverages. Actual human intake of caloric sweeteners is lower because of uneaten food, spoilage, and other losses. See Table 51 of the *Sugar and Sweeteners Yearbook* series for estimated intake of sugar.

2/ Source: U.S. Census Bureau.

3/ Based on U.S. sugar deliveries for domestic food and beverage use.

4/ SRI Consulting, Chemical Economics Handbook, *High-Intensity Sweeteners Market Research Report*, May 2010.

Source: U.S. Department of Agriculture, Economic Research Service, *Sugar and Sweeteners Outlook*.

Table 3 -- Estimated sugar in U.S. product imports and exports, 1995-2012.

| Year | Sugar confectionery | Cocoa and cocoa preparations | Cereal and bakers preparations | Bread, pastry, cakes, etc. | Misc. edible preparations | Carbonated soft drinks | Total sugar in imported products | Total sugar in exported products | Sugar in exported products less USDA product re-export program sugar | Domestic consumption of sugar in imported products |
|------|---------------------|------------------------------|--------------------------------|----------------------------|---------------------------|------------------------|----------------------------------|----------------------------------|--|--|
|      |                     |                              |                                |                            |                           |                        |                                  |                                  |  |  |
|      |                     |                              |                                |                            | 1,000 short tons          |                        |                                  |                                  |  |  |
| 1995 | 137,760             | 66,265                       | 6,286                          | 43,705                     | 68,945                    | 26,405                 | 349,365                          | 317,809                          | 196,921  | 152,444  |
| 1996 | 148,383             | 75,911                       | 8,580                          | 49,882                     | 60,729                    | 32,456                 | 375,940                          | 356,966                          | 234,928  | 141,012  |
| 1997 | 161,894             | 92,664                       | 14,273                         | 64,812                     | 68,172                    | 39,403                 | 441,218                          | 390,159                          | 300,636  | 140,582  |
| 1998 | 186,572             | 97,616                       | 19,110                         | 74,726                     | 91,119                    | 39,811                 | 508,954                          | 371,414                          | 274,152  | 234,801  |
| 1999 | 223,421             | 111,807                      | 20,116                         | 87,875                     | 118,876                   | 48,165                 | 610,261                          | 392,208                          | 246,271  | 363,990  |
| 2000 | 239,914             | 130,407                      | 19,548                         | 99,740                     | 120,366                   | 58,745                 | 668,719                          | 442,596                          | 305,968  | 362,750  |
| 2001 | 259,975             | 160,350                      | 18,097                         | 115,917                    | 127,331                   | 64,961                 | 746,630                          | 470,991                          | 335,250  | 411,380  |
| 2002 | 299,003             | 193,608                      | 19,419                         | 117,838                    | 140,369                   | 70,852                 | 841,090                          | 459,931                          | 381,770  | 459,320  |
| 2003 | 362,786             | 208,260                      | 25,139                         | 134,500                    | 150,859                   | 83,440                 | 964,985                          | 507,950                          | 395,682  | 569,303  |
| 2004 | 400,819             | 220,067                      | 25,082                         | 138,898                    | 186,328                   | 97,731                 | 1,068,925                        | 539,237                          | 391,227  | 677,699  |
| 2005 | 456,969             | 231,322                      | 26,012                         | 143,742                    | 187,838                   | 109,747                | 1,155,630                        | 596,960                          | 433,242  | 722,388  |
| 2006 | 499,547             | 275,449                      | 24,732                         | 148,595                    | 193,692                   | 126,714                | 1,288,728                        | 560,835                          | 434,670  | 834,058  |
| 2007 | 433,062             | 276,990                      | 25,081                         | 150,538                    | 189,345                   | 128,811                | 1,260,363                        | 588,293                          | 477,622  | 782,741  |
| 2008 | 408,183             | 271,271                      | 23,698                         | 154,799                    | 186,760                   | 123,355                | 1,168,066                        | 680,094                          | 576,160  | 591,905  |
| 2009 | 381,207             | 256,855                      | 16,335                         | 157,347                    | 169,954                   | 112,489                | 1,094,186                        | 696,963                          | 535,247  | 558,939  |
| 2010 | 404,539             | 289,914                      | 16,878                         | 174,031                    | 182,468                   | 125,217                | 1,193,046                        | 741,699                          | 626,172  | 566,874  |
| 2011 | 400,910             | 315,141                      | 16,661                         | 184,366                    | 188,218                   | 135,070                | 1,240,367                        | 820,802                          | 697,344  | 543,023  |
| 2012 | 402,930             | 309,557                      | 16,848                         | 188,636                    | 183,618                   | 159,329                | 1,260,917                        | 831,740                          | 640,118  | 620,798  |

Source: U. S. Department of Agriculture, Economic Research Service, *Sugar and Sweetener Outlook*.

Sugar contained in net imported products is usually excluded in estimating U.S. per capita sweetener deliveries. Before 1995, sugar contained in imports was offset by sugar contained in U.S. food exports, indicating only a minor positive adjustment to total deliveries. Beginning in 1995-96, U.S. imports of sugar-containing products started increasing at a faster rate than exports of the products. This trend continued until 2006 but has since been moderated. For 2012, trade in sugar-containing products contributed an estimated 620,798 tons to sweeteners available for consumption, or 4.0 pounds per capita. This is down from the high of 5.6 pounds in 2006.

Table 3 provides more detail about sugar in imported and exported products. Sugar in imported products in 2012 is estimated at 1.261 million tons, a 20,000-ton increase over 2011. Sugar imported in beverage products showed the largest year-over-year increase at 20,550 tons, followed by sugar in imported bread, pastries, and cakes at 4,270 tons and sugar in sugar confectionery at 2,020 tons. Sugar in cocoa and cocoa products fell by 5,584 tons, or 1.8 percent. Sugar in exported products, adjusted for sugar imported under USDA re-export-import programs, is estimated at 640,118 tons in 2012, down about 8.2 percent from 2011.

Data in the next-to-last column of table 2, estimated by SRI Consulting and published in their *Chemical Economics Handbook* (CEH), show the sucrose equivalent availability for human consumption of high-intensity sweeteners (HIS) saccharin, aspartame, acesulfame K, sucralose, stevia products, and cyclamate. The supply of these sweeteners for food consumption has been growing over time, from 3.079 million tons in 2002 to a projected 4.201 million tons in 2012. On a per capita basis, the growth has been from 21.2 pounds in 2002 to 26.7 pounds in 2012.

Aspartame has the largest market share of all these sweeteners, but its share has been declining as the consumption of diet carbonated beverages has declined. Aspartame's share of the tabletop-use category has also fallen significantly, due primarily to competition from sucralose. The aspartame market share is now estimated at less than 50 percent. Saccharin's share of the market is about 18 percent and is on a slow decline. The use of Sucralose, which grew rapidly over a short period, gives it more than 20 percent of the market. The forecast market share growth for sucralose is positive but has settled down to about half a percentage point each year through 2014. Consumption of rebaudioside A, though growing steadily, is still less important than consumption of the other sweeteners.

### *Per Capita Consumption/Intake*

The Food Availability Data System developed by USDA's Economic Research Service (ERS) tracks annual food and nutrient availability in the United States, beginning with 1909 data, for several hundred commodities, including sugar and other added sweeteners (as discussed above). Because the core Food Availability data series in the system overstates actual consumption, ERS added another series to the system—the Loss-Adjusted Food Availability data—which adjusts the data to account for nonedible food parts and food losses, including losses from farm to retail, at retail, and at the consumer level. This second data series more closely estimates per capita food intake.

Table 4 shows the derivation of intake consumption for refined sugar, high fructose corn syrup, and the other added sugars. The primary weight (first data column) is taken from the sweetener availabilities seen in the bottom panel of table 2. Although there are four loss categories, only two of these are relevant for added sugars: loss from retail to consumer level and the loss at the consumer level for uneaten portions, spoilage, etc. The retail-to-consumer loss is estimated at 11 percent for all sweeteners. Consumer-level losses are 34 percent for refined sugar and corn sweeteners and 15 percent for honey and edible syrups.<sup>1</sup> The next columns translate the annual consumption (pounds) into daily levels, i.e., ounces and grams per day. The last two columns show the implied daily calorie consumption and the corresponding number of equivalent teaspoons of sugar consumed daily.

Per capita sugar consumption for 2012 is estimated at 41.3 pounds, the same as last year. (This amount includes sugar consumed in imported products.) Per capita HFCS consumption has been decreasing steadily since 2000. Its value in 2012 is estimated at 27.1 pounds, down 0.3 pounds from 2011 and down 9.7 pounds, or 26.4 percent, since 2000. Consumption of other added sugars has decreased as well. Overall, per capita sweetener consumption intake for 2012 is at 78.4 pounds, down 0.4 pounds from 2011 and 11.0 pounds from 2000. In terms of daily calories, the 2012 intake level is 371 calories—a reduction in sweetener intake of about 12.3 percent compared with the 423 calories estimated for 2000.

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<sup>1</sup> Agave syrup and other fructose products intended for direct consumption were formerly included in the HFCS complex. They have since been transferred to edible syrups where estimated food loss is less than that estimated before.



Table 4 -- Added sugar: estimated number of per capita calories consumed daily, by calendar year 1/

| Sweetener/<br>Year   | Primary<br>weight<br>(market<br>level) 2/ | Loss from<br>primary to<br>retail<br>weight | Weight<br>at<br>retail<br>level | Loss from<br>retail/institutional<br>to consumer<br>level | Weight<br>at<br>consumer<br>level | Loss at consumer level<br>Nonedible<br>share | Other<br>(uneaten food,<br>spoilage, etc.) | Per capita<br>consumption,<br>adjusted<br>for loss |        |       | Calories<br>per<br>serving<br>(teaspoon) | Serving<br>weight | Calories<br>consumed<br>daily 3/ | Servings<br>(teaspoons)<br>consumed<br>daily 4/ |
|--|---|---|---------------------------------|---|-----------------------------------|--|--|--|--------|-------|--|-------------------|----------------------------------|---|
|  | lb/yr                                     | percent                                     | lb/yr                           | percent   | lb/yr                             | percent                                      | percent                                    | lb/yr  | oz/day | g/day | number                                   | grams             | number                           | teaspoons                                       |
| <b>Refined sugar, including sugar in imported product</b>                                  |   |   |                                 |   |                                   |  |  |  |        |       |  |                   |                                  |   |
| 2000   | 68.1                                      | 0.0   | 68.1                            | 11.0  | 60.7                              | 0.0  | 34.0                                       | 40.0   | 1.8    | 49.7  | 16.0                                     | 4.2               | 190                              | 11.8  |
| 2001   | 67.4                                      | 0.0   | 67.4                            | 11.0  | 60.0                              | 0.0  | 34.0                                       | 39.6   | 1.7    | 49.2  | 16.0                                     | 4.2               | 187                              | 11.7  |
| 2002   | 66.5                                      | 0.0   | 66.5                            | 11.0  | 59.2                              | 0.0  | 34.0                                       | 39.0   | 1.7    | 48.5  | 16.0                                     | 4.2               | 185                              | 11.6  |
| 2003   | 64.9                                      | 0.0   | 64.9                            | 11.0  | 57.7                              | 0.0  | 34.0                                       | 38.1   | 1.7    | 47.4  | 16.0                                     | 4.2               | 180                              | 11.3  |
| 2004   | 66.2                                      | 0.0   | 66.2                            | 11.0  | 59.0                              | 0.0  | 34.0                                       | 38.9   | 1.7    | 48.4  | 16.0                                     | 4.2               | 184                              | 11.5  |
| 2005   | 67.9                                      | 0.0   | 67.9                            | 11.0  | 60.5                              | 0.0  | 34.0                                       | 39.9   | 1.7    | 49.6  | 16.0                                     | 4.2               | 189                              | 11.8  |
| 2006   | 67.7                                      | 0.0   | 67.7                            | 11.0  | 60.3                              | 0.0  | 34.0                                       | 39.8   | 1.7    | 49.4  | 16.0                                     | 4.2               | 188                              | 11.8  |
| 2007   | 66.0                                      | 0.0   | 66.0                            | 11.0  | 58.7                              | 0.0  | 34.0                                       | 38.8   | 1.7    | 48.2  | 16.0                                     | 4.2               | 184                              | 11.5  |
| 2008   | 69.0                                      | 0.0   | 69.0                            | 11.0  | 61.4                              | 0.0  | 34.0                                       | 40.5   | 1.8    | 50.4  | 16.0                                     | 4.2               | 192                              | 12.0  |
| 2009   | 67.0                                      | 0.0   | 67.0                            | 11.0  | 59.7                              | 0.0  | 34.0                                       | 39.4   | 1.7    | 48.9  | 16.0                                     | 4.2               | 186                              | 11.7  |
| 2010   | 69.6                                      | 0.0   | 69.6                            | 11.0  | 61.9                              | 0.0  | 34.0                                       | 40.9   | 1.8    | 50.8  | 16.0                                     | 4.2               | 193                              | 12.1  |
| 2011   | 70.3                                      | 0.0   | 70.3                            | 11.0  | 62.5                              | 0.0  | 34.0                                       | 41.3   | 1.8    | 51.3  | 16.0                                     | 4.2               | 195                              | 12.2  |
| 2012   | 70.3                                      | 0.0   | 70.3                            | 11.0  | 62.5                              | 0.0  | 34.0                                       | 41.3   | 1.8    | 51.3  | 16.0                                     | 4.2               | 195                              | 12.2  |
| <b>High Fructose Corn Syrup (HFCS)</b>   |   |   |                                 |   |                                   |  |  |  |        |       |  |                   |                                  |   |
| 2000   | 62.7                                      | 0.0   | 62.7                            | 11.0  | 55.8                              | 0.0  | 34.0                                       | 36.8   | 1.6    | 45.8  | 16.0                                     | 4.2               | 174                              | 10.9  |
| 2001   | 62.6                                      | 0.0   | 62.6                            | 11.0  | 55.7                              | 0.0  | 34.0                                       | 36.8   | 1.6    | 45.7  | 16.0                                     | 4.2               | 174                              | 10.9  |
| 2002   | 62.9                                      | 0.0   | 62.9                            | 11.0  | 55.9                              | 0.0  | 34.0                                       | 36.9   | 1.6    | 45.9  | 16.0                                     | 4.2               | 175                              | 10.9  |
| 2003   | 61.0                                      | 0.0   | 61.0                            | 11.0  | 54.3                              | 0.0  | 34.0                                       | 35.8   | 1.6    | 44.5  | 16.0                                     | 4.2               | 170                              | 10.6  |
| 2004   | 59.9                                      | 0.0   | 59.9                            | 11.0  | 53.3                              | 0.0  | 34.0                                       | 35.2   | 1.5    | 43.7  | 16.0                                     | 4.2               | 167                              | 10.4  |
| 2005   | 58.8                                      | 0.0   | 58.8                            | 11.0  | 52.3                              | 0.0  | 34.0                                       | 34.5   | 1.5    | 42.9  | 16.0                                     | 4.2               | 163                              | 10.2  |
| 2006   | 57.8                                      | 0.0   | 57.8                            | 11.0  | 51.4                              | 0.0  | 34.0                                       | 34.0   | 1.5    | 42.2  | 16.0                                     | 4.2               | 161                              | 10.0  |
| 2007   | 55.8                                      | 0.0   | 55.8                            | 11.0  | 49.7                              | 0.0  | 34.0                                       | 32.8   | 1.4    | 40.7  | 16.0                                     | 4.2               | 155                              | 9.7   |
| 2008   | 52.6                                      | 0.0   | 52.6                            | 11.0  | 46.8                              | 0.0  | 34.0                                       | 30.9   | 1.4    | 38.4  | 16.0                                     | 4.2               | 146                              | 9.1   |
| 2009   | 49.7                                      | 0.0   | 49.7                            | 11.0  | 44.2                              | 0.0  | 34.0                                       | 29.2   | 1.3    | 36.3  | 16.0                                     | 4.2               | 138                              | 8.6   |
| 2010   | 48.3                                      | 0.0   | 48.3                            | 11.0  | 43.0                              | 0.0  | 34.0                                       | 28.4   | 1.2    | 35.3  | 16.0                                     | 4.2               | 134                              | 8.4   |
| 2011   | 46.6                                      | 0.0   | 46.6                            | 11.0  | 41.5                              | 0.0  | 34.0                                       | 27.4   | 1.2    | 34.0  | 16.0                                     | 4.2               | 130                              | 8.1   |
| 2012   | 46.2                                      | 0.0   | 46.2                            | 11.0  | 41.1                              | 0.0  | 34.0                                       | 27.1   | 1.2    | 33.7  | 16.0                                     | 4.2               | 129                              | 8.0   |
| <b>Other added sweeteners, including glucose syrup, dextrose, honey, and edible syrups</b> |   |   |                                 |   |                                   |  |  |  |        |       |  |                   |                                  |   |
| 2000   | 20.9                                      | 0.0   | 20.9                            | 11.0  | 18.6                              | 0.0  | 32.6                                       | 12.5   | 0.5    | 15.6  | 16.0                                     | 4.2               | 59                               | 3.7   |
| 2001   | 20.4                                      | 0.0   | 20.4                            | 11.0  | 18.2                              | 0.0  | 32.7                                       | 12.2   | 0.5    | 15.2  | 16.0                                     | 4.2               | 58                               | 3.6   |
| 2002   | 20.5                                      | 0.0   | 20.5                            | 11.0  | 18.2                              | 0.0  | 32.6                                       | 12.3   | 0.5    | 15.3  | 16.0                                     | 4.2               | 58                               | 3.6   |
| 2003   | 20.0                                      | 0.0   | 20.0                            | 11.0  | 17.8                              | 0.0  | 32.6                                       | 12.0   | 0.5    | 14.9  | 16.0                                     | 4.2               | 57                               | 3.6   |
| 2004   | 20.5                                      | 0.0   | 20.5                            | 11.0  | 18.3                              | 0.0  | 32.8                                       | 12.3   | 0.5    | 15.3  | 16.0                                     | 4.2               | 58                               | 3.6   |
| 2005   | 20.2                                      | 0.0   | 20.2                            | 11.0  | 18.0                              | 0.0  | 32.6                                       | 12.1   | 0.5    | 15.1  | 16.0                                     | 4.2               | 57                               | 3.6   |
| 2006   | 18.7                                      | 0.0   | 18.7                            | 11.0  | 16.6                              | 0.0  | 32.3                                       | 11.2   | 0.5    | 14.0  | 16.0                                     | 4.2               | 53                               | 3.3   |
| 2007   | 18.2                                      | 0.0   | 18.2                            | 11.0  | 16.2                              | 0.0  | 32.5                                       | 10.9   | 0.5    | 13.6  | 16.0                                     | 4.2               | 52                               | 3.2   |
| 2008   | 17.7                                      | 0.0   | 17.7                            | 11.0  | 15.8                              | 0.0  | 32.4                                       | 10.7   | 0.5    | 13.2  | 16.0                                     | 4.2               | 50                               | 3.2   |
| 2009   | 17.2                                      | 0.0   | 17.2                            | 11.0  | 15.3                              | 0.0  | 32.5                                       | 10.3   | 0.5    | 12.8  | 16.0                                     | 4.2               | 49                               | 3.1   |
| 2010   | 17.2                                      | 0.0   | 17.2                            | 11.0  | 15.3                              | 0.0  | 32.3                                       | 10.4   | 0.5    | 12.9  | 16.0                                     | 4.2               | 49                               | 3.1   |
| 2011   | 16.8                                      | 0.0   | 16.8                            | 11.0  | 15.0                              | 0.0  | 32.2                                       | 10.1   | 0.4    | 12.6  | 16.0                                     | 4.2               | 48                               | 3.0   |
| 2012   | 17.0                                      | 0.0   | 17.0                            | 11.0  | 15.1                              | 0.0  | 34.0                                       | 10.0   | 0.4    | 12.4  | 16.0                                     | 4.2               | 47                               | 2.9   |
| <b>Total added sweeteners</b>  |   |   |                                 |   |                                   |  |  |  |        |       |  |                   |                                  |   |
| 2000   | 151.7                                     | 0.0   | 151.7                           | 11.0  | 135.0                             | 0.0  | 33.8                                       | 89.4   | 3.9    | 111.1 | 16.0                                     | 4.2               | 423                              | 26.4  |
| 2001   | 150.4                                     | 0.0   | 150.4                           | 11.0  | 133.8                             | 0.0  | 33.8                                       | 88.6   | 3.9    | 110.1 | 16.0                                     | 4.2               | 419                              | 26.2  |
| 2002   | 149.8                                     | 0.0   | 149.8                           | 11.0  | 133.3                             | 0.0  | 33.8                                       | 88.2   | 3.9    | 109.7 | 16.0                                     | 4.2               | 418                              | 26.1  |
| 2003   | 145.9                                     | 0.0   | 145.9                           | 11.0  | 129.8                             | 0.0  | 33.8                                       | 85.9   | 3.8    | 106.8 | 16.0                                     | 4.2               | 407                              | 25.4  |
| 2004   | 146.7                                     | 0.0   | 146.7                           | 11.0  | 130.5                             | 0.0  | 33.8                                       | 86.4   | 3.8    | 107.3 | 16.0                                     | 4.2               | 409                              | 25.6  |
| 2005   | 147.0                                     | 0.0   | 147.0                           | 11.0  | 130.8                             | 0.0  | 33.8                                       | 86.6   | 3.8    | 107.6 | 16.0                                     | 4.2               | 410                              | 25.6  |
| 2006   | 144.2                                     | 0.0   | 144.2                           | 11.0  | 128.3                             | 0.0  | 33.8                                       | 85.0   | 3.7    | 105.6 | 16.0                                     | 4.2               | 402                              | 25.1  |
| 2007   | 140.0                                     | 0.0   | 140.0                           | 11.0  | 124.6                             | 0.0  | 33.8                                       | 82.5   | 3.6    | 102.5 | 16.0                                     | 4.2               | 391                              | 24.4  |
| 2008   | 139.3                                     | 0.0   | 139.3                           | 11.0  | 124.0                             | 0.0  | 33.8                                       | 82.1   | 3.6    | 102.0 | 16.0                                     | 4.2               | 389                              | 24.3  |
| 2009   | 133.9                                     | 0.0   | 133.9                           | 11.0  | 119.2                             | 0.0  | 33.8                                       | 78.9   | 3.5    | 98.1  | 16.0                                     | 4.2               | 374                              | 23.3  |
| 2010   | 135.1                                     | 0.0   | 135.1                           | 11.0  | 120.2                             | 0.0  | 33.8                                       | 79.6   | 3.5    | 98.9  | 16.0                                     | 4.2               | 377                              | 23.6  |
| 2011   | 133.7                                     | 0.0   | 133.7                           | 11.0  | 119.0                             | 0.0  | 33.8                                       | 78.8   | 3.5    | 97.9  | 16.0                                     | 4.2               | 373                              | 23.3  |
| 2012   | 133.4                                     | 0.0   | 133.4                           | 11.0  | 118.8                             | 0.0  | 34.0                                       | 78.4   | 3.4    | 97.4  | 16.0                                     | 4.2               | 371                              | 23.2  |

1/ Estimated number of daily per capita calories calculated by adjusting sweetener deliveries for domestic food and beverage use for food losses, includes sugar in imported products.

2/ U.S. per capita cane and beet sugar estimated deliveries for domestic food and beverage use, calendar year. See Table 50 of *Sugar and Sweetener Yearbook* series.

3/ Number of daily teaspoons multiplied by calories per serving.

4/ Grams per day divided by serving weight.

Source: USDA, ERS, *Sugar and Sweeteners Outlook*.

## Sugar and Sweeteners in the North American Free Trade Area

On June 12, 2013, the U.S. Department of Agriculture (USDA) published in the *World Agricultural Supply and Demand Estimates* (WASDE) its latest sugar supply and use projections for Mexico and the United States for fiscal year (FY) 2013 and projections for FY 2014.

2012/13 Mexico sugar production is estimated at 6.840 million metric tons (mt), a large 625,000 mt increase from May, based on an increased harvested area estimate and better than expected yields. 2013/14 production is projected at 5.887 million mt, unchanged from last month. Table 5 shows assumptions behind the USDA estimate/projection, as well as that of *Comite Nacional Para El Desarrollo Sustentable de la Caña de Azúcar* (Conadesuca). In comparison with the Conadesuca estimate for 2012/13, the USDA expects slightly less area harvested but larger sugarcane yields. The figures reported in the table are midpoints of ranges expected by the USDA; that is, production could be higher. As a matter of fact, the most recent weekly Conadesuca production report through June 8, (prepared after the release of the June WASDE) shows sugar production at 6.813 million mt. It would seem highly probable that the USDA production estimate will be exceeded.

The USDA increased its estimate of Mexico sugar exports by 100,000 to 1.718 million mt. Due to logistical and some marketing problems, it is not expected that Mexico will increase its exports to third countries by the already estimated 185,000 mt in 2012/13. The increase in 2012/13 is expected to go to the U.S. market, bringing the total estimate to the U.S. market to 1.533 million mt. As a matter of accounting, the rest of the sugar supply increase will be absorbed in ending stocks, now estimated at 1.685 million mt or 40.1 percent of human consumption (table 6). With the start of the 2013/14 marketing year, the export pace to the U.S. market is expected to continue through December. Increased exports of 318,000 mt bring the projection of total 2013/14 exports to the United States to 1.827 million mt. Also, constraints on exports to third countries are likely to be overcome in 2013/14, leading to more exports, now projected at 110,000 mt.

The USDA made no other changes to the Mexico supply and use balance. Ending stocks for 2013/14 are residually projected at 1.172 million mt. The resulting ending stocks-to-consumption ratio, at 27.5 percent, represents what some may call a sugar “oversupply” condition in Mexico. Many consider a stocks-to-consumption ratio of 22 percent as a desirable target.

Table 5 -- Mexico sugar crop parameter projections for 2012/13 and 2013/14

|                            | Conadesuca | WASDE: June 2013 |            |
|----------------------------|------------|------------------|------------|
|                            | 2012/13    | 2012/13          | 2013/14    |
| Area (hectares)            | 774,908    | 766,284          | 730,514    |
| Yield (metric ton/hectare) | 75.64      | 78.25            | 69.90      |
| Sugarcane (metric tons)    | 58,616,981 | 59,961,014       | 51,061,937 |
| Recovery (percent)         | 11.40      | 11.40            | 11.53      |
| Sugar (metric tons)        | 6,680,785  | 6,837,829        | 5,886,851  |

Source: U. S. Department of Agriculture, WASDE; Economic Research Service, *Sugar and Sweeteners Outlook*.

Table 6 -- Mexico sugar production and supply, forecast for 2012/13 and 2013/14

| 2012/13 Market year (Oct/Sept)                           | 2012/13                          | 2013/14 |
|--|----------------------------------|---------|
|  | 1,000 metric tons, actual weight |         |
| Beginning stocks   | 966                              | 1,685   |
| Production   | 6,840                            | 5,887   |
| Imports  | 137                              | 137     |
| Imports for consumption                                  | 14                               | 20      |
| Imports for sugar-containing product exports (IMMEX) 1/  | 123                              | 116.934 |
| Total supply   | 7,943                            | 7,709   |
| Disappearance:   |                                  |         |
| Human consumption  | 4,200                            | 4,260   |
| For sugar-containing product exports (IMMEX)             | 340                              | 340     |
| Total  | 4,540                            | 4,600   |
| Exports  | 1,718                            | 1,937   |
| Exports to the United States & Puerto Rico               | 1,533                            | 1,827   |
| Exports to other countries                               | 185                              | 110     |
| Total use  | 6,258                            | 6,537   |
| Ending stocks  | 1,685                            | 1,172   |
|  | 1,000 metric tons, raw value     |         |
| Beginning stocks   | 1,024                            | 1,786   |
| Production   | 7,250                            | 6,240   |
| Imports  | 145                              | 145     |
| Imports for consumption                                  | 15                               | 21      |
| Imports for sugar-containing product exports (IMMEX)     | 130                              | 124     |
| Total supply   | 8,419                            | 8,171   |
| Disappearance  |                                  |         |
| Human consumption  | 4,452                            | 4,516   |
| For sugar-containing product exports (IMMEX)             | 360                              | 360     |
| Total  | 4,812                            | 4,876   |
| Exports  | 1,821                            | 2,053   |
| Exports to the United States & Puerto Rico               | 1,624                            | 1,937   |
| Exports to other countries                               | 196                              | 117     |
| Total use  | 6,633                            | 6,929   |
| Ending stocks  | 1,786                            | 1,242   |
| Stocks-to-Human Consumption (percent)                    | 40.1                             | 27.5    |
| Stocks-to-Use (percent)                                  | 26.9                             | 17.9    |
| High Fructose Corn Syrup (HFCS) Consumption (dry weight) | 1,635                            | 1,635   |

Source: United States Department of Agricultural, WASDE and Economic Research Service, *Sugar and Sweeteners Outlook*; Conadesuca.

1/ IMMEX = Industria Manufacturera, Maquiladora y de Servicios de Exportación.

All changes to the U.S. sugar supply and use balance are through changes in imports. In 2012/13, imports from Mexico are estimated at 117,000 short tons, raw value (STRV) higher than last month. Low returns to exporting to the U.S. market are expected to decrease tariff-rate quota (TRQ) imports by 54,000 STRV. 2012/13 ending stocks increase by 63,000 STRV to 2.231 million STRV, implying a stocks-to-use ratio of 19.0 percent. The primary effect of the 2012/13 increase in Mexico's sugar exportable surplus is to increase U.S. imports in early 2013/14.

Imports from all sources are forecast at 3.810 million STRV, and ending stocks are forecast at 2.680 million STRV. The implied 2013/14 stocks-to-use ratio is a high 22.4 percent (table 7).

Table 8 shows a Sugar and Sweetener Outlook (SSO) estimate of WASDE components by source: beet sugar processors, cane sugar processors and refiners, and direct consumption imports. Based on analysis of the 2012/13 trend, the SSO estimates beet sugar deliveries for human consumption at 4.772 million STRV, cane sugar deliveries at 5.707 million STRV, and direct consumption imports at 978,000 STRV. Ending beet sugar stocks are estimated at 1.172 million STRV and cane sugar stocks at 1.059 million STRV. The resulting beet sugar stocks-to-use ratio at 24.6 percent far exceeds the 14.6 percent average for the preceding 10 years, while the cane sugar stocks-to-use ratio of 17.7 percent is at about the 17.5 percent 10-year average.

In spite of expected ending stocks, the refined beet sugar price (low end of the Milling and Baking News fob ex-factory Midwest) at 26.50 cents per pound through mid-June is above the minimum price to avoid forfeiture in the Upper Midwest of 24.62 cents per pound. The raw cane sugar price (Intercontinental Exchange (ICE) No. 16, nearby futures), on the other hand, at 18.92 cents per pound is well below the 20.94 cents per pound to avoid forfeiture. The U.S. raw sugar price has been pretty much tied to the ICE No. 11 nearby futures world raw sugar price with a margin between 2.25-2.75 cents per pound. The No.11 has averaged 16.36 cents per pound through mid-June. Strong production in Brazil, along with a depreciating Brazilian real (over 4-percent reduction in value since late May), could force the No. 11 even lower this summer.

Table 9 shows SSO projections corresponding to Table 8 for 2013/14. The most notable forecast is that direct consumption imports increase by 278,000 STRV relative to 2012/13 to 1.256 million STRV. Their share of the domestic market is projected to increase from 8.6 percent in 2012/13 to 10.9 percent in 2013/14. Foreign-based refined sugar, already competitive with high fructose corn syrup in food use, is increasingly competitive with domestically processed/refined sugar, as well.

Table 7 -- U.S. sugar: supply and use, by fiscal year (Oct./Sept.)

| Items   | 2011/12                     | 2012/13 | 2013/14 | 2011/12                      | 2012/13 | 2013/14 |
|---|-----------------------------|---------|---------|------------------------------|---------|---------|
|   | 1,000 short tons, raw value |         |         | 1,000 metric tons, raw value |         |         |
| Beginning stocks  | 1,378                       | 1,985   | 2,231   | 1,250                        | 1,800   | 2,024   |
| Total production  | 8,488                       | 9,015   | 8,584   | 7,700                        | 8,178   | 7,787   |
| Beet sugar  | 4,900                       | 5,100   | 4,840   | 4,446                        | 4,627   | 4,391   |
| Cane sugar  | 3,588                       | 3,915   | 3,744   | 3,255                        | 3,552   | 3,396   |
| Florida   | 1,828                       | 1,866   | 1,833   | 1,658                        | 1,693   | 1,663   |
| Louisiana   | 1,438                       | 1,700   | 1,561   | 1,305                        | 1,542   | 1,416   |
| Texas   | 150                         | 169     | 170     | 136                          | 153     | 154     |
| Hawaii  | 172                         | 180     | 180     | 156                          | 163     | 163     |
| Total imports   | 3,632                       | 2,966   | 3,810   | 3,295                        | 2,691   | 3,456   |
| Tariff-rate quota imports   | 1,883                       | 1,040   | 1,265   | 1,709                        | 944     | 1,148   |
| Other Program Imports   | 664                         | 125     | 400     | 602                          | 113     | 363     |
| Non-program imports   | 1,085                       | 1,801   | 2,145   | 984                          | 1,634   | 1,946   |
| Mexico  | 1,071                       | 1,791   | 2,135   | 972                          | 1,625   | 1,937   |
| Total supply  | 13,498                      | 13,966  | 14,625  | 12,245                       | 12,670  | 13,268  |
| Total exports   | 269                         | 200     | 200     | 244                          | 181     | 181     |
| Miscellaneous   | -69                         | 0       | 0       | -63                          | 0       | 0       |
| Deliveries for domestic use   | 11,313                      | 11,535  | 11,745  | 10,263                       | 10,464  | 10,655  |
| Transfer to sugar-containing products<br>for exports under reexport program | 140                         | 100     | 150     | 127                          | 91      | 136     |
| Transfer to polyhydric alcohol, feed  | 33                          | 35      | 35      | 30                           | 32      | 32      |
| Deliveries for domestic food and beverage use                               | 11,141                      | 11,400  | 11,560  | 10,107                       | 10,342  | 10,487  |
| Total Use   | 11,513                      | 11,735  | 11,945  | 10,445                       | 10,646  | 10,836  |
| Ending stocks   | 1,985                       | 2,231   | 2,680   | 1,800                        | 2,024   | 2,431   |
| Stocks-to-use ratio   | 17.238                      | 19.01   | 22.44   | 17.24                        | 19.01   | 22.44   |

Source: United State Department of Agriculture, WASDE, and Economic Research Service, *Sugar and Sweetener Outlook*.

Table 8 -- 2012/13 U.S. sugar supply and use, by source, June 2013

| Items  | 2012/13     |                             |            |                                |
|--|-------------|-----------------------------|------------|--------------------------------|
|  | All sources | Beet sugar                  | Cane sugar | Direct imports by nonreporters |
|  |             | 1,000 short tons, raw value |            |                                |
| Beginning stocks   | 1,985       | 845                         | 1,140      | 0                              |
| Total production   | 9,015       | 5,100                       | 3,915      | 0                              |
| Total imports  | 2,966       | 0                           | 1,989      | 978                            |
| Total supply   | 13,966      | 5,945                       | 7,044      | 978                            |
| Total exports  | 200         | 20                          | 180        | 0                              |
| Miscellaneous  | 0           | 0                           | 0          | 0                              |
| Deliveries for domestic use  | 11,535      | 4,752                       | 5,805      | 978                            |
| Transfer to sugar-containing products for exports under reexport program | 100         | 25                          | 75         | 0                              |
| Transfer to polyhydric alcohol, feed                                     | 35          | 12                          | 23         |                                |
| Deliveries for domestic food and beverage use                            | 11,400      | 4,715                       | 5,707      | 978                            |
| Total use  | 11,735      | 4,772                       | 5,985      | 978                            |
| Ending stocks  | 2,231       | 1,172                       | 1,059      | 0                              |
| Stocks-to-use ratio  | 19.01       | 24.57                       | 17.69      | 0.00                           |

Source: United States Department of Agriculture, WASDE, and Economic Research Service, *Sugar and Sweetener Outlook*.

Table 9 -- 2013/14 U.S. sugar supply and use, by source, June 2013

| Items  | 2012/13                     |            |            |                                |
|--|-----------------------------|------------|------------|--------------------------------|
|  | All sources                 | Beet sugar | Cane sugar | Direct imports by nonreporters |
|  | 1,000 short tons, raw value |            |            |                                |
| Beginning stocks   | 2,231                       | 1,172      | 1,059      | 0                              |
| Total production   | 8,584                       | 4,840      | 3,744      | 0                              |
| Total imports  | 3,810                       | 0          | 2,554      | 1,256                          |
| Total supply   | 14,625                      | 6,012      | 7,357      | 1,256                          |
| Total exports  | 200                         | 20         | 180        | 0                              |
| Miscellaneous  | 0                           | 0          | 0          | 0                              |
| Deliveries for domestic use  | 11,535                      | 4,569      | 5,710      | 1,256                          |
| Transfer to sugar-containing products for exports under reexport program | 100                         | 25         | 75         | 0                              |
| Transfer to polyhydric alcohol, feed                                     | 35                          | 12         | 23         |                                |
| Deliveries for domestic food and beverage use                            | 11,400                      | 4,532      | 5,612      | 1,256                          |
| Total use  | 11,735                      | 4,589      | 5,890      | 1,256                          |
| Ending stocks  | 2,890                       | 1,424      | 1,467      | 0                              |
| Stocks-to-use ratio  | 24.63                       | 31.02      | 24.90      | 0.00                           |

Source: United States Department of Agriculture, WASDE, and Economic Research Service, *Sugar and Sweetener Outlook*.

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### Related Websites

Sugar and Sweeteners Outlook <http://www.ers.usda.gov/Publications/SSS/WASDE> <http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documented=1194>  
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